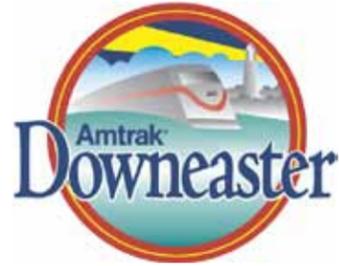


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The Maine Development Foundation (MDF) is a unique, non-profit corporation whose mission is to drive sustainable, long-term economic growth for Maine. MDF is a catalyst that moves ideas into action. We empower leaders, strengthen communities, and guide public policy.

MAINE DEVELOPMENT FOUNDATION

EMPOWERING STRENGTHENING GUIDING

The Power of Maine People



34th Annual Meeting

**September 21, 2012
Holiday Inn by The Bay, Portland**

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MAINE DEVELOPMENT FOUNDATION'S 34TH ANNUAL MEETING 2012

7:30 Leadership Maine Alumni Breakfast Registration

8:00 Leadership Maine Alumni Breakfast

9:00 Annual Meeting Registration - Networking & Displays

9:30 Welcoming Remarks & MDF Business Meeting

Welcome and Board Election

Rich Donaldson, Outgoing Chair ♦ Scott Schnapp, Governance Chair ♦ Aldo Servello, Incoming Chair

9:50 Opening Presentation - The Power of Maine People

Ed Cervone, Interim President

10:15 Speaker: Susan Corbett, CEO, Axiom Technologies



Susan Corbett is the owner and CEO of Axiom Technologies, a telecommunications and information technology company headquartered in Machias, that has been creating and developing solutions for rural broadband deployment since 2005. Axiom has brought high-speed internet service to Washington County with over 90 Access Points, creating an umbrella over 2,500 square miles. Susan has been a public speaker throughout Washington County and Maine advocating for rural broadband and is dedicated to the mission of bringing broadband to every resident and business. She is a 2010 MaineBiz "Women to Watch" awardee, was recognized by Bangor Daily News as "1 of 11 People to Watch in 2011," and received the 2011 WIPP AT&T Technology Innovator of the Year award. Axiom Technologies has received an MDF "Champion of Economic Development Award," a Senate Congressional Record, CEI's "Founders Award,"

and Machias Bay Area Chamber of Commerce's "Business of the Year" award. Axiom was awarded a grant from the U.S. Department of Commerce in 2010 for the "Washington County Education and Employment through Sustainable Broadband Adoption" Project that is providing educational and employment opportunities for farmers, fishermen and nursing.

10:35 Presentation of the Champion Award for Education, Training, and Leadership Development

10:45 Speaker: Luke Livingston, President & CEO, Baxter Brewing



Luke Livingston grew up in the Lewiston-Auburn area and returned home in 2007 after receiving a BA in Communications & Culture from Clark University, Worcester, MA. He developed an obsession with fine beers and began brewing his own which led to the successful online beer journal, BlogAboutBeer.com. In 2009, Luke took the leap of faith to sell BlogAboutBeer.com and leave his day job. He published a business plan that would later become Baxter Brewing Company, an eco-conscious brewery that is the first in New England to package 100% of its beer in metal containers only. Baxter Brewing is located in a vacant civil war-era textile factory in downtown Lewiston. Baxter shipped its first case of beer in January of 2011 and was named the "2011 New Brewery of the Year" by BevNet Magazine. The company grossed over \$1 million and brewed a total of 5,040 barrels of beer in their first full year of production; a feat recognized later as a record for first year production in the U.S. craft beer industry. This accomplishment earned Luke the recognition from Forbes Magazine as one of the "30 Most Influential Entrepreneurs Under 30" in the Food & Beverage category this year.

11:05 Presentation of the Champion Award for Health, Wellness, and Safety



Global Resources. Local Expertise

Maine International Trade Center (MITC) was established in 1996 and for over 15 years has been growing Maine's economy by introducing our small and medium businesses to the international market. The talented staff of MITC, led by President Janine Bisailon-Cary, provides a range of services that include trade counseling, import and export leads, educational programs, trade missions, and a Maine presence at some of the premier trade shows worldwide. MITC has several programs as well. The Study Maine program was launched in 2008 to build upon the momentum of a growing international student presence in Maine offering matchmaking opportunities for Maine schools and prospective international students in countries like Canada, China, India, Saudi Arabia, and Korea. MITC launched the Invest in Maine program in 2010, with support from the Maine Technology Institute, to attract greater foreign investment in Maine to bring new business, jobs, and people to the state. MITC also launched the Future Global Leaders internship program for undergraduate and graduate students that supports 9-12 paid interns each year to work with Maine companies doing business in the international market.

Kenneth M. Curtis Leadership Award

The Kenneth M. Curtis Leadership Award is given annually to one exceptional Leadership Maine alumni who has given selflessly and epitomizes leadership in action in realizing extraordinary achievements. The award is named for former Governor Kenneth M. Curtis who modeled the way in influencing change in the face of conflict. He served as the Dean of Leadership Maine in 1993, and has provided inspiration through his work. Past recipients include: Angus King, Jr.; Kevin Gildart; Kent Wommack; Joyce Hedlund; Charles Morrison; Dianne Tilton; Mike Roy; Laurie Lachance; Steve Rowe; Ed Cormier; Jake Ward; Mark Johnston; Shannon Haines; Jim Conlon; Bob Peixotto; Dora Mills; and Cheryl Miller.



Honorable Brenda Commander, Tribal Chief of the Houlton Band of Maliseets, is being honored for her relentless efforts in improving the quality of life for her people. She has served her tribe in many capacities and has been Chief for 16 consecutive years. As a woman, Brenda is one of a handful of female chiefs. Early in her tenure, Brenda challenged the process and stood firm in protecting Maliseet children, resulting in the Tribal State Indian Child Welfare Agreement, which mandates greater Tribal authority in cases regarding child welfare. Under her leadership the Maliseet tribe has been recognized in Maine with representation in the legislature. Her persistence, eternal optimism, and firm but collaborative style has resulted in the Maliseets Achievement Center, The Maliseets Health and Wellness Center, and a 6-unit apartment complex in

Houlton. Her advocacy against domestic violence and sexual assault within her community has resulted in the Maliseet Domestic Violence Program, leading to the opening of an emergency shelter in 2009. Brenda takes her position of Chief very seriously. She is the caretaker in her own family, and the caretaker of her tribe. The passion for her people has given her audience with President Obama and Governors in Maine. She has been recognized by the American Association of University Women of Maine with the "Women in Government" Award, and with the International Rotary Club Paul Harris Fellow Award. Earlier this year, Governor Paul LePage appointed her to the "Permanent Commission on the Status of Women." A graduate of Husson College (now Husson University), she is also a member of Maine Development Foundation's Leadership Maine Sigma Class. She has most recently received the 2012 Deborah Morton Award. Brenda lives in Houlton with her husband Jim. She is mother of Cecilia, Destiny and Ben, and very proud grandmother of Jordyn and Dylan.



MAINE DEVELOPMENT FOUNDATION'S 34TH ANNUAL MEETING 2012

Champion Award for Health, Wellness, and Safety (cont'd)

to aspire to a simple yet powerful vision of: Healthy people in a healthy Somerset County. The Collaborative works with communities, schools, healthcare organizations, work sites, and community centers to help promote increased physical activity, improved nutrition, tobacco- and drug-free living and they offer a range of programs, educational opportunities, and technical assistance. The Collaborative is pioneering innovative approaches to delivering worksite wellness to the businesses of Somerset County in an effort to address health care costs and to ensure a vibrant and productive economy. Working with partners that include Maine Health Access Foundation, New Balance Foundation, Medical Care Development, Somerset County Chambers of Commerce, Main Street Skowhegan, Skowhegan Farmers Market, Skowhegan CSA Pick UP, and Redington-Fairview General Hospital, this project offers "workplace wellness" in the community and allows employers to access financial incentives designed for larger groups. In a time where health care costs, insurance costs, and the cost of preventable chronic diseases weigh heavy on the minds of all Mainers, the Collaborative is modeling the way by showing the best defense against these forces is good health.

Champion Award for Innovation and Entrepreneurial Capacity

The Champion Award for Innovation and Entrepreneurial Capacity honors a creative individual or organization that has championed the advancement of innovative ideas and processes and has empowered Maine people to be the entrepreneurs that will grow a prosperous economy. They are risk takers who are outside the box, and who see a bigger and brighter future for Maine. The honoree has demonstrated a personal commitment, the ability to collaborate and create partnerships and a high professional standard that serves as a model and inspiration to others to be innovative and entrepreneurial in all that they do. Their work is changing the face of Maine.



Doug Hall, Founder and President of Eureka! Ranch and Adjunct Faculty member at the University of Maine (his Alma Mater), is Maine's champion of innovation. He is a life-long entrepreneur responsible for a laundry list of innovative products and processes that have grown the profits of some of the world's biggest corporations. Doug is also a man committed to his home state and his alma mater. He sees a bigger and brighter future for Maine and gives generously of his expertise, time, and resources to advance our common cause. Doug began his entrepreneurial career at age 12, inventing and selling magic and juggling kits. After earning a chemical engineering degree from the University of Maine, he joined Procter & Gamble where he rose to the rank of Master Marketing Inventor - inventing and shipping a record 9 innovations in 12 months. Doug is the author of 4 bestselling books, is a popular speaker on sales, marketing, creativity and innovation, and has hosted and starred on a wide range of network radio and television programs. Doug founded Eureka! Ranch International in 1986 and has offices in Cincinnati, Ohio; Charlottetown, Prince Edward Island; Canada; Finland; and most recently partnered with Technovations in South Korea. The company serves Fortune 500 clients such as Procter & Gamble, Johnson & Johnson, and American Express directly through its corporate consulting group. At the University of Maine, Doug developed Innovation Engineering, a system that teaches individuals and companies how to increase speed and decrease risk with innovation. In partnership with the Department of Commerce and the University of Maine, Doug and his team have taught over 1,500 people in less than two years. It is a popular course at the University of Maine and is being made available at all UMS campuses - and is spreading nationwide.

Champion Award for Attraction, Retention, and Engagement of New Populations

The Champion Award for Attraction, Retention, and Engagement of New Populations honors an individual or organization that leads the way in reaching out to new populations, that understands their value, and that has engaged them in building a prosperous Maine. They know that if we are to grow Maine that we will need to harness the power of a wide range of people. The honoree has demonstrated a personal commitment, the ability to collaborate and create partnerships and a high professional standard that serves as a model and inspiration to others. Their work is changing the face of Maine.

11:15 Speaker: Tammy Ackerman, ED, Engine



Tammy Ackerman, originally from South Dakota, fell in love with Biddeford on a cross county road trip. She saw history, beauty and potential there, and has since immersed herself in Biddeford's revitalization. Tammy co-founded and is executive director of Engine, the only arts driven non-profit in Biddeford, a community gallery and flex space with the following manifesto: *We believe that commerce follows culture. That art should integrate, not alienate. And that art, in its fullest expression, not only impacts individuals but transforms communities.* Tireless in her passion and advocacy, she has served as President of Main Street Biddeford, coordinator for Biddeford's Art Walk and is currently running for Ward 5's Council.

11:35 Presentation of the Champion Award for Innovation and Entrepreneurial Capacity

11:45 Speaker: Kerem Durdag, CEO, Biovation



Kerem Durdag was born and raised in Pakistan by Turkish parents and was educated in a British school. He received a BS in Applied Physics and Theater from St. John's University (MN) with All College Honors Distinction and a Master's in Mechanical Engineering from the University of New Hampshire. He is currently CEO of Biovation and was previously Director of Sales and Marketing of SenGenuity; CEO of BiODE; Chief Technical Officer for STEAG HamaTech, Inc.; and Engineering Manager at ConcepTronic. He has designed high tech and proprietary technologies for rapid commercialization and is a holder of several patents. He is on the Board of Directors for Maine Center for Enterprise Development, Common Good Ventures, RateElert, and The Science Source. He serves on the Board of Advisors for AEC, is a member of the Blackstone Accelerates Growth Steering Committee, is the Vice Chair of the Advisory

Council for University of Southern Maine ASET, and actively mentors several young start-up companies in Maine as a member of TopGun. Kerem lives in Scarborough with his wife and three children.

12:05 Presentation of the Champion Award for Attraction, Retention, and Engagement of New Populations

12:15 Presentation of the Kenneth M. Curtis Leadership Award

12:30 Lunch

1:30 Reception: Hosted by the Realize Maine Network and Propel



1:45 Press Conference

NEXT STEP MAINE MDF is launching a new campaign focused on increasing the education, skills, and training of Maine's non-traditional aged students and working adults. MDF will be joined in the announcement of the campaign and scholarship funds by partner organizations including a dozen higher education institutions, the Finance Authority of Maine, Maine Adult Education, and the Maine State Library. In addition, supportive employers will be on hand, including Cianbro, Wright Express, Bangor Savings Bank, and Pratt & Whitney. Maine has an opportunity to bolster our workforce by maximizing the skills and knowledge of non-traditional age students, working adults, and the incumbent workforce.

Press Conference Speakers: Maggie Drummond, Program Director, Maine Development Foundation; Dr. Jim Page, Chancellor, University of Maine System; Dr. Steve Pound, Associate Director of Workforce Development, Cianbro; and Jamie Ballinger, Asst. Academic Dean and Director of Continuing Education and Graduate Divisions, Thomas College.

MAINE DEVELOPMENT FOUNDATION'S 34TH ANNUAL MEETING 2012

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MDF Champion Awards

The Maine Development Foundation created four Champion Awards to recognize the exceptional work of individuals or organizations in advancing MDF's strategic priorities as we work to strengthen the productivity of our workforce and realize the vision of a high quality of life for all Maine people. Past recipients include: *Private Sector* - Axiom Technologies, LLC; Backyard Farms; Bangor Savings Bank; Bank of America; Cianbro; Fairchild Semiconductor; Hannaford Bros. Co.; Kenway Corporation; L.L. Bean; Maine Machine Products; MEMIC; People's Bank (TD Bank); Poland Spring Bottling Company; Reed & Reed, Inc.; and UNUM. *Public/Non-Profit Sector* - Advanced Engineered Wood Composites Center at the University of Maine; Aroostook Partnership for Progress/Northern Maine Development Corporation; Bates College; Charlotte White Center; Cities of Lewiston and Auburn; Coastal Enterprises, Inc.; Greater Franklin Development Corporation; Gulf of Maine Research Institute; The Jackson Laboratory; Jobs for Maine Graduates; Maine Bureau of Health; Maine Health Access Foundation; Maine Technology Institute; Midcoast Regional Redevelopment Authority (MRRRA); and University of New England.

Champion Award for Education, Training, and Leadership Development

The Champion Award for Education, Training, and Leadership Development honors an individual or organization that has gone above and beyond in their efforts to spark Maine's economy by their demonstrated leadership and investment in helping all Maine people reach their highest personal potential. The honoree has demonstrated the ability to collaborate and create partnerships, a high professional standard that serves as a model and inspiration to others, and demonstrated innovative ideas and approaches to advancing education, training, and leadership development. Their work is changing the face of Maine.



Michael Dubyak, Chairman, CEO, and President of Wright Express, goes above and beyond to spark Maine's economy through his tireless leadership and investment in Maine kids as they strive to reach their highest personal potential. Mike knows that if the Maine economy is going to grow, more Maine students need to get interested and pursue educational opportunities in science, technology, engineering, and math. In the spirit of good corporate citizenship, he gives generously of his time and resources to model the way and to prepare Maine kids to excel and succeed in the global economy. He is currently the chairman of Educate Maine, a business-led organization whose mission is to champion college and career readiness and increased educational attainment. Mike sits on the University of Southern Maine Foundation's Board of Directors and previously served as chairman of the University of Southern Maine's Board of Visitors. He has also served on the United Way of Greater Portland's Board of Directors, the Governor's Council on Competitiveness and the Economy, the New England Advisory Council of the Boston Federal Reserve, the Maine Chamber of Commerce's Executive Board, and on the Center for Grieving Children's Board of Directors and co-chaired its capital campaign.

Champion Award for Health, Wellness, and Safety

The Champion Award for Health, Wellness, and Safety honors an individual or organization that has done exceptional work and exhibited true leadership in improving the health and safety of Maine people and Maine communities. They pioneer best practices and invest fully in their efforts. The honoree has demonstrated the ability to collaborate and create partnerships, a high professional standard that serves as a model and inspiration to others, and demonstrated innovative ideas and approaches to advancing health, wellness, and safety. Their work is changing the face of Maine.



Greater Somerset Public Health Collaborative is pioneering best practices, creating partnerships, and setting the standard for innovation in their approach to advancing health, wellness, and safety across their communities. The Collaborative is a local Healthy Maine Partnership made up of a diverse group of individuals and organizations serving Somerset County towns and territories from Skowhegan to Jackman. Their work is made possible through the partnership and support of Redington-Fairview General Hospital. Their purpose is to protect and improve the quality of life and health of all Greater Somerset County residents and