

Inventory of Maine's Economic Development Programs



*Submitted to the
Joint Standing Committee on Business Research and Economic Development
by*

MAINE DEVELOPMENT FOUNDATION

April 2008

The Maine Development Foundation (MDF) drives sustainable, long-term economic growth for Maine. MDF stimulates new ideas, develops leaders, and provides common ground for solving problems and advancing issues.

To accomplish its mission, MDF:

- **Empowers leaders** to act through Leadership Maine and Policy Leaders Academy. Leadership is the most important ingredient in the complex process of economic development.
- **Strengthens Maine communities** through the Maine Downtown Center, Capital Riverfront Improvement District, and The Fund for the Efficient Delivery of Local and Regional Services. Maine's downtown communities are vitally important economic assets.
- **Guides public policy** through the Maine Economic Growth Council, Employer Initiative, Workforce Investment System, and REALIZE!Maine. Effective decision making requires objective and reliable information.

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Acknowledgements:

The Maine Development Foundation would like to thank the following organizations for their help with this work. This inventory would not have been possible without their assistance.

- Department of Economic and Community Development
- Finance Authority of Maine
- Maine Community College System
- Maine Department of Agriculture
- Maine Manufacturing Extension Program
- Maine Procurement Technical Assistance Center
- Maine Revenue Services
- Maine Rural Development Authority
- Maine Small Business Development Centers
- Maine Technology Institute
- Office of Program Evaluation and Government Accountability
- University of Maine Law School

Special thanks to Beth Ashcroft of the Office of Program Evaluation and Governmental Accountability for making their research available and to Dr. Catherine Renault of the Department of Economic and Community Development for lending her time and expertise to this process.

Ed Cervone, Program Director at the Maine Development Foundation, served as the lead researcher and author of this report with administrative support of Program Assistant Lisa Merrill and oversight and guidance of Laurie Lachance, President and CEO.

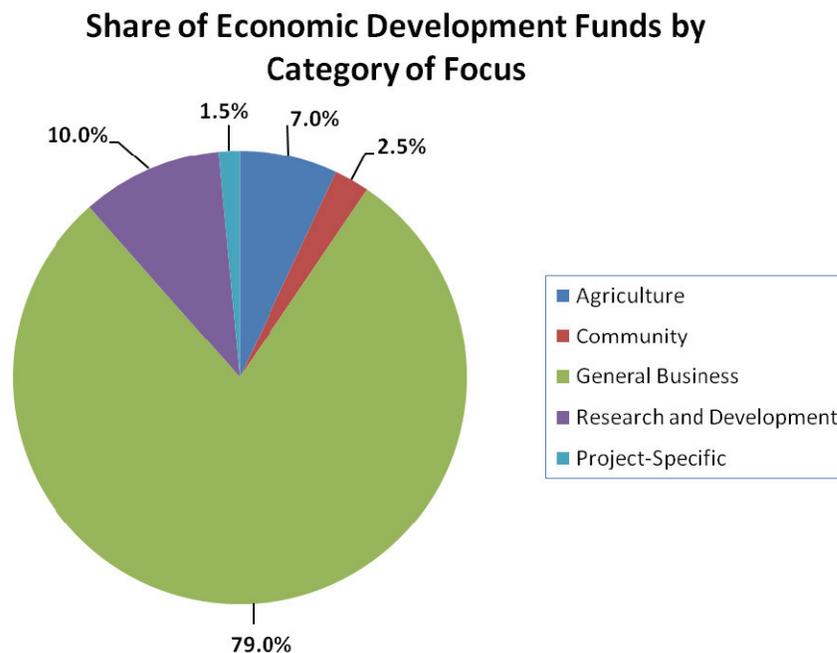
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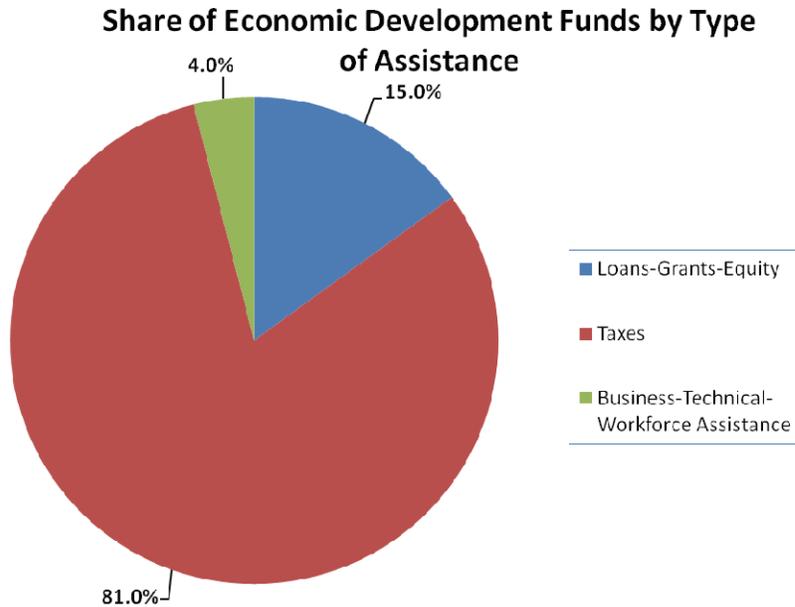
Executive Summary

In follow up to the 2006 Office of Program Evaluation and Governmental Accountability report entitled “Economic Development Programs in Maine – EDPs Still Lack Elements Critical for Performance Evaluation and Public Accountability”, the Maine Development Foundation was hired to develop an inventory and “map” of economic development programs in Maine. The Maine Development Foundation worked with the Department of Economic and Community Development to refine the definition of “economic development incentives” and identified 55 programs that fit that definition. Data gathered for these programs reveals the following:

- Maine spends approximately \$200 to \$250 million of state, federal, and private funds each year on economic development.
- There are four lead agencies that oversee the majority of programs: Department of Economic and Community Development, Finance Authority of Maine, Maine Revenue Services and the Department of Agriculture.
- All programs can be generally placed into five categories based on their focus: General Business, Research & Development, Agriculture, Community, and Project-Specific.
- By category of focus, General Business Programs account for about 79% of funds, Research & Development accounts for approximately 10% of funds, Agriculture Programs are 7% of funds, Community’s 2.5%, and Project-Specific programs account for the remaining 1.5% of funds.



- By type of assistance, tax assistance accounts for about 81% of economic development investments. This includes almost \$80 million in sales tax exemptions, over \$30 million in municipal tax increment financing, and over \$65 million in business equipment tax exemptions. Grants-loans-equity account for about 15% of investments and technical-business-workforce assistance account for the remaining 4%.



- Based on the reported funding for the 55 programs in this inventory, approximate total annual funding from 2003-2007 is:

Year	Funding
2003	\$215,557,000
2004	\$240,817,000
2005*	\$199,780,000
2006*	\$193,995,000
2007*	\$185,286,000

*Please note that funding levels for municipal tax increment financing are not included for these years – previous year funding levels are approximately \$30 million.

Introduction

Public Law 2007 Chapter 434, “An Act to Implement the Recommendations of the Office of Program Evaluation and Government Accountability Regarding Economic Development in Maine” was passed by the 123rd Maine Legislature. The law outlines three tasks for the Department of Economic and Community Development (DECD):

- To develop and submit to the Governor and the Legislature a plan for the comprehensive evaluation of state investments in economic development (5 MRSA §13056-A);
- To develop a proposal to amend the statutory definition of “economic development incentive;” and
- To work with the Maine Development Foundation (MDF) to prepare a portfolio of all existing economic development activities that fit within the State’s criteria for economic development.

DECD contracted with the Maine Development Foundation to create the inventory outlined in the third bullet using the amended definition of “economic development incentive”.

“Federal and state statutorily-defined programs whose purpose is to create, attract or retain business entities related to business development in Maine and are state funded to some extent (General Fund, Dedicated Revenue and tax expenditures).”

This report represents that work. It is comprised of an inventory listing information on the individual economic development efforts as well as several visual representations of this information.

Background

In 2006, the Office of Program Evaluation and Government Accountability (OPEGA) released a report, “Economic Development Programs in Maine – EDPs Still Lack Elements Critical for Performance Evaluation and Public Accountability”. The purpose of the report was to determine whether Maine’s economic development programs were a beneficial use of public dollars and whether they were achieving their intended purpose.

In their research, OPEGA initially collected data on 109 programs. This was accomplished through a survey. After a vetting process, they narrowed the list to 46 programs on which they based the report. The OPEGA survey information served as the starting point for this report.

Inventory Construction

The inventory was created in several steps. The first task was identifying the list of programs. This was done by starting with the OPEGA survey data that had varying degrees of information on 109 economic development programs. This information was compared to DECD's amended definition of "economic development incentives" and the list was narrowed down by over half. Further communication with state and federal agencies as well as statute research revealed additional programs. The final list includes 55 programs. This list represents 30 of the 46 programs listed in the OPEGA report and 25 not listed.

The next task was to gather information on each program for the following data fields:

- Lead Agency
- Program Name
- Program Description
- Statute
- Program Purpose
- Type of Assistance (grant, loan, business assistance, etc)
- Source of Funds (State, federal, private)
- Funding Levels (2003-2007)
- Program Recipients
- Evaluation (whether one exists and description)

Again, the OPEGA survey information was used as the starting point. Research revealed additional information. The lead agencies were sent this information for their review. After several iterations, the inventory was finalized.

The final task was to create visual representations of this data – referred to as the "maps". There are three formats included in this report:

- Programs divided into five groups (General Business, R&D, Community, Agriculture, and Project-Specific) based on their focus. Within each group programs are plotted on a graph with the Y-axis listing the type of assistance and X-axis listing a stage of business.
- Programs organized by the type of assistance (tax credits, loans, business assistance, etc)
- Programs organized by the lead agency in descending order of funding

Report Organization

This report is organized into five chapters: General Business Programs, R&D Programs, Community Programs, Agriculture Programs, and Project-Specific Programs. Each section begins with a map of the programs in that focus area (first bullet above). This is followed by individual program sheets with data fields and complete program information. These five chapters are followed by two additional maps described above.

GENERAL BUSINESS PROGRAMS

TYPE OF ASSISTANCE	BUSINESS STAGE				
	IDEA - RESEARCH	STARTUP	EARLY	EXPANSION	RETENTION
TECHNICAL ASSISTANCE	Maine PTAC - DOD (\$738 thousand)				
				Maine International Trade Center - DECD (\$656 thousand)	
	Manufacturing Extension Partnership - DECD/DOC (\$1.5 million)				
WORKFORCE TRAINING				Governor's Training Initiative - DECD/DOL (NA)	
				Maine Quality Centers - MCCS (\$776 thousand)	
BUSINESS ASSISTANCE	Small Business Development Centers - SBA/DECD (\$2.2 million)				
				Business Answers - DECD (\$165 thousand)	
EQUITY					
LOANS				Commercial Loan Insurance Program - FAME (\$233 thousand)	
				Linked Investment Program for Commercial Enterprises - FAME (\$907 thousand)	
				Regional Economic Development Revolving Loan Program - FAME (\$309 thousand)	
				Economic Recovery Loan Program - FAME (\$1.4 million)	
GRANTS				Maine Micro-Enterprise Initiative Fund - DECD (\$315 thousand)	
TAXES	Sales Tax Exemptions [Fuel and Electricity for Manufacturing; Manufacturing Machinery and Equipment] - MRS (\$69.5 million)				
				ETIF - DECD/MRS (\$2.5 million)	
	Municipal Tax Increment Financing - DECD (NA - usually \$30 million)				
	Business Equipment Tax Exemption - MRS (\$67 million)				
				Pine Tree Development Zones - DECD/MRS (NA)	
				Maine Seed Capital Investment Tax Credit - FAME (\$946 thousand)	
				Jobs and Investment Tax Credit - MRS (\$1.5 million)	
PROMOTION	Maine Attraction Film Incentive Program - DECD (\$0)				
	Maine Made - DECD (\$24 thousand)				

Department of Economic and Community Development - DECD
 Maine Community College System - MCCS
 Department of Defense - DOD

Department of Commerce - DOC
 Small Business Administration - SBA
 Department of Labor - DOL

Maine Revenue Service - MRS
 Finance Authority of Maine - FAME

Funding levels for 2006

LEAD AGENCY	Department of Defense
PROGRAM	Maine Procurement Technical Assistance Center
DESCRIPTION	The Maine PTAC is part of a nationwide network of Procurement Technical Assistance Centers, or PTAC's, that helps Maine small businesses obtain government contracts with the Department of Defense, other federal agencies, state and local governments and federal prime contractors.
STATUTE	10 USC Chapter 142
PURPOSE	To provide specialized and professional assistance to individuals and businesses seeking to learn about contracting and subcontracting opportunities, actively seeking contracting and subcontracting opportunities, and/or performing contracts and subcontracts with Department of Defense, other Federal Agencies, or State and Local governments.

FUNDING SOURCE	State General Fund and Federal Funds
TYPE OF ASSISTANCE	Technical Assistance
FUNDING 2003	\$600,000
FUNDING 2004	\$730,000
FUNDING 2005	\$725,145
FUNDING 2006	\$738,083
FUNDING 2007	NA
TARGET RECIPIENTS	Maine businesses that have a product or service that the government can buy.
EVALUATION	Mid- and end-term contract report due from recipient - sent to DECD

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Maine International Trade Center
DESCRIPTION	MITC offers global exposure to Maine's small and medium-sized businesses that want to succeed in international markets. MITC's staff helps businesses with a range of issues and provides technical assistance, trade counseling, workshops and more.
STATUTE	10 MRSA Chapter 107-B Sections 945 A-M
PURPOSE	To enhance the competitive advantage of state businesses desiring to compete in the international market; to refine, revise and implement the State's international strategic plan by providing and enhancing services in coordination with the economic development activities of the private sector, community and regional agencies and State Government.

FUNDING SOURCE	State General Fund and some private match
TYPE OF ASSISTANCE	Technical Assistance
FUNDING 2003	\$666,467
FUNDING 2004	\$684,263
FUNDING 2005	\$682,208
FUNDING 2006	\$656,112
FUNDING 2007	\$614,180
TARGET RECIPIENTS	Maine small and medium sized businesses engaged in international business
EVALUATION	Annual report and independent audit

LEAD AGENCY	Department of Economic and Community Development / Department of Commerce
PROGRAM	Maine Manufacturing Extension Partnership
DESCRIPTION	The Maine MEP is a not for profit organization with a culture of innovation that leverages MEP resources in the application of new ideas to clients, products and processes. The Maine MEP is able to leverage a vast array of public and private resources and in turn makes these resources and services available to every manufacturing enterprise in the state. The Maine MEP is a part of a nationwide network of technical, manufacturing and business specialists linked together by the US. Department of Commerce and the National Institute of Standards and Technology. The program is a resource for manufacturers to transform from a traditional to world-class organization. The program provides affordable, innovative solutions to the problems encountered by today's manufacturing enterprises.
STATUTE	15 USC Chapter 17 Section 278K
PURPOSE	Through programs facilitated statewide by Maine MEP, companies learn tactics to save money, adequately compete in the marketplace, implement more efficient management strategies, and apply lean manufacturing methodologies which present the biggest opportunity for immediate bottom-line improvements. The outcome of the work facilitated by the Maine MEP impacts the state's economy and helps in the retention and creation of manufacturing jobs in various industries.

FUNDING SOURCE	State and Federal Funds; Fees for Service
TYPE OF ASSISTANCE	Technical Assistance
FUNDING 2003	\$1,618,122
FUNDING 2004	\$1,566,387
FUNDING 2005	\$1,566,387
FUNDING 2006	\$1,531,244
FUNDING 2007	\$1,531,244
TARGET RECIPIENTS	Maine manufacturers having less than twenty employees, and those with fewer than five hundred employees where those jobs are in danger of being lost
EVALUATION	Annual audit; surveys

LEAD AGENCY	Department of Economic and Community Development / Maine Department of Labor
PROGRAM	Governor's Training Initiative
DESCRIPTION	The Governor's Training Initiative program develops and coordinates training for firms intending to expand or locate in Maine, reorganize a workplace to remain competitive, or upgrade worker skills. Eligible businesses may receive reimbursements for on-the-job training, competitive retooling, assessment, job-task analysis, workplace safety and literacy, specialized recruitment, high-performance skills, or customized technical training.
STATUTE	26 MRSA Chapter 26 Section 2031
PURPOSE	To encourage high-quality job creation and expansion by directly linking the education and training resources of this State to job opportunities.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Workforce Training
FUNDING 2003	\$2,623,199
FUNDING 2004	\$2,375,583
FUNDING 2005	\$1,800,369
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Employers paying at least 85% the average wage in the occupation
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	Maine Community College System
PROGRAM	Maine Quality Centers
DESCRIPTION	Through its Community College System, Maine offers free training and education to qualified new and expanding businesses. Under the Maine Quality Centers program, businesses – or consortia of small businesses – creating a minimum of eight new full-time jobs are eligible for customized recruitment and guaranteed fast-track training designed to employer specifications.
STATUTE	20-A MRSA Chapter 431-A Sections 12725-29
PURPOSE	To encourage and facilitate the creation of new jobs in the State by offering customized education and training programs at the community colleges free of charge to businesses that are seeking to create new jobs in the State. To offer education and training opportunities for unemployed Maine people to allow them to prepare for future jobs in new or expanding businesses in the State, and for underemployed Maine people seeking to upgrade their education, skills and credentials in order to facilitate career advancement and enhance job security. To establish and maintain long-term partnerships with prospective and established businesses with the goal of creating and maintaining a skilled, adaptable and competitive workforce.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Workforce Training
FUNDING 2003	\$1,200,925
FUNDING 2004	\$1,165,876
FUNDING 2005	\$883,087
FUNDING 2006	\$776,826
FUNDING 2007	\$798,234
TARGET RECIPIENTS	Small businesses apply and employees receive the training
EVALUATION	Annual Audit associated with the Community College system and annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	Small Business Administration / Department of Economic and Community Development
PROGRAM	Small Business Development Centers
DESCRIPTION	The Maine Small Business Development Centers' mission is to engage others in development activities that contribute to the improvement of the economic climate for and the success of micro, small and technology-based businesses in the State of Maine. The Maine SBDC's focus is to assist in the creation, growth and the maintenance of viable micro, small and technology-based businesses and the jobs these businesses provide.
STATUTE	15 USC Chapter 14-A Section 648; 5 MRSA Chapter 381 Sections 13031-39
PURPOSE	To assist in the creation of and the maintenance of viable micro and small businesses and the jobs these businesses provide.

FUNDING SOURCE	Private, State and Federal Funds
TYPE OF ASSISTANCE	Business Assistance
FUNDING 2003	NA
FUNDING 2004	\$2,136,726
FUNDING 2005	\$2,094,895
FUNDING 2006	\$2,235,448
FUNDING 2007	NA
TARGET RECIPIENTS	Maine small and micro businesses
EVALUATION	Annual report, audits, and various research reports and surveys

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Business Answers
DESCRIPTION	A program that provides quick access to information about local and state business assistance programs, Maine's regulatory requirements and a host of other business-related issues.
STATUTE	5 MRSA Chapter 383 Section 13100
PURPOSE	To support businesses in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Business Assistance
FUNDING 2003	\$198,023
FUNDING 2004	\$165,403
FUNDING 2005	\$152,264
FUNDING 2006	\$165,923
FUNDING 2007	\$164,030
TARGET RECIPIENTS	Businesses
EVALUATION	DECD annual report to legislature

LEAD AGENCY	FAME
PROGRAM	Commercial Loan Insurance Program
DESCRIPTION	The Loan Insurance Program insures a portion of a loan made by a financial institution. The program is designed to help businesses in Maine access commercial credit, and is available for any prudent business activity.
STATUTE	10 MRSA Chapter 110 Section 1026-A
PURPOSE	To help Maine businesses access commercial credit. The program insures a portion of a loan made by a financial institution to the borrower.

FUNDING SOURCE	No funding unless loss, then FAME's Loan Insurance Fund
TYPE OF ASSISTANCE	Loan Insurance
FUNDING 2003	\$1,351,566
FUNDING 2004	\$1,489,813
FUNDING 2005	\$1,360,640
FUNDING 2006	\$233,206
FUNDING 2007	\$138,593
TARGET RECIPIENTS	Maine businesses subject to some guidelines
EVALUATION	FAME monitored; external audit and annual report to Legislature

LEAD AGENCY	FAME
PROGRAM	Linked Investment Program for Commercial Enterprises
DESCRIPTION	This program is to help reduce borrower interest rate expenses. Loans will be approved and made by lenders according to their own policies. The Maine State Treasurer will make a compensating deposit, not to exceed \$4 million annually, with the originating lender to provide interest rate saving as to the businesses on underlying loans. Applies to non-agricultural for-profit businesses located in Maine.
STATUTE	5 MRSA Chapter 7 Section 135
PURPOSE	Provide low-interest loans to for-profit businesses with 20 or fewer employees or annual sales of less than \$2,500,000, whose sales of services or products are primarily out of state or that are manufacturers, that are primarily owned and operated by Maine residents or by corporations that are primarily owned and operated by Maine residents, when the treasurer determines that not less than one job will be created or retained per \$20,000 of deposited funds. Assistance targeted to geographic areas of need.

FUNDING SOURCE	Treasurer's Fund
TYPE OF ASSISTANCE	Loan Interest Rate Reduction
FUNDING 2003	N/A
FUNDING 2004	\$540,000
FUNDING 2005	\$900,000
FUNDING 2006	\$907,309
FUNDING 2007	\$1,415,000
TARGET RECIPIENTS	Financial institutions receive money from the state to lower interest rates for non-agricultural, for-profit businesses located in Maine with 20 or fewer employees or annual sales of less than \$2,500,000, that must be a manufacturer or have 70% of sales outside the state; must use the loan proceeds for real property, fixed assets, research or working capital; must be 50% owned by Maine residents and create or retain one job for each \$20,000 of deposited funds.
EVALUATION	FAME monitored

LEAD AGENCY	FAME
PROGRAM	Regional Economic Development Revolving Loan Program
DESCRIPTION	This fund provides loan assistance to businesses trying to create or retain jobs.
STATUTE	10 MRSA Chapter 110 Section 1026M
PURPOSE	To provide financial assistance to businesses that need assistance in order to create or retain jobs. The authority shall reserve an amount not less than \$300,000 for loans for quality child care projects.

FUNDING SOURCE	State Bonds
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$70,000
FUNDING 2004	\$2,032,782
FUNDING 2005	\$439,017
FUNDING 2006	\$309,000
FUNDING 2007	\$0
TARGET RECIPIENTS	Grants made to regional development agencies who then give to business with 50 or fewer employees or annual sales of \$5,000,000 or less and the business must consist of advanced manufacturing technologies, advanced information system technologies, advanced biological and natural resource technologies, or must be converting from defense dependency, be significantly engaged in the export of goods or services to locations outside the state, be dedicating significant resources to research and development activities.
EVALUATION	FAME monitored

LEAD AGENCY	FAME
PROGRAM	Economic Recovery Loan Program
DESCRIPTION	This program offers financing to manufacturing, industrial, recreational or natural resource enterprises, located in the State and providing significant public benefit in relation to the amount of the loan, as determined by the authority. Loan proceeds may be used for any appropriate commercial purpose, as determined by the authority, including working capital and bridge loans pending other financing.
STATUTE	10 MRSA Chapter 110 Section 1023-I and 1026-J
PURPOSE	To provide loans to businesses that do not have sufficient access to credit but demonstrate the ability to survive, preserve and create jobs, and repay the obligations.

FUNDING SOURCE	State Bonds
TYPE OF ASSISTANCE	Loans
FUNDING 2003	\$2,335,137
FUNDING 2004	\$3,201,384
FUNDING 2005	\$1,740,042
FUNDING 2006	\$1,401,637
FUNDING 2007	\$2,811,578
TARGET RECIPIENTS	Businesses attempting to remain viable and/or improve productivity. Must be Maine-based business that exhibits a reasonable ability to repay loan and demonstrate that other sources of capital have been exhausted.
EVALUATION	FAME monitored; external audit

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Maine Micro-Enterprise Initiative Fund
DESCRIPTION	The Maine Microenterprise Initiative Fund is established as a nonlapsing fund and consists of money appropriated to it by the Legislature from the General Fund and eligible investment earnings from fund assets to encourage micro-enterprise growth in Maine.
STATUTE	5 MRSA Chapter 383 Sections 13063J-O
PURPOSE	To provide grants to community-based organizations to aid them in providing technical assistance and training to microenterprises.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$0
FUNDING 2004	\$685,000
FUNDING 2005	\$0
FUNDING 2006	\$315,000
FUNDING 2007	\$0
TARGET RECIPIENTS	Community based organizations providing technical and training assistance to small business
EVALUATION	Annual report from DECD - further reporting requirements listed in section 13063-O

LEAD AGENCY	Department of Economic and Community Development / Maine Revenue Services
PROGRAM	Pine Tree Development Zones
DESCRIPTION	This program works with existing programs and enhances them for specific businesses that fit particular economic and geographic criteria. Benefits include a Corporate Income Tax Credit of up to 100% for first five years and up to 50% for the next five years, Insurance Premiums Tax Credits on the same schedule, Income Tax Reimbursement up to 80% for ten years (ETIF), Personal and Real Property Tax Exemption up to 100% for 10 years on new personal and real property, Property Tax Reimbursement up to 100% for 30 years, and reduced Electricity Rates.
STATUTE	30A MRSA Chapter 206 Section 5250 H-P; 36 MRSA Chapter 822 Section 5219-W; 36 MRSA Chapter 221 Section 2016; 36 MRSA Chapter 211 Section 1760.87
PURPOSE	To encourage development in economically distressed areas of the State in order to provide new employment opportunities; improve existing employment opportunities; improve and broaden the tax base; and improve the general economy of the State.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Tax Credits, Tax Reimbursements, and Rate Reductions
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Maine manufacturers statewide and financial services, biotechnology, aquaculture, marine technology, composite engineering, environmental technology, advanced forest and agricultural technology, and information technology in one of the designated Pine Tree Zones
EVALUATION	Annual reporting

LEAD AGENCY	Maine Revenue Services
PROGRAM	Sales Tax Exemptions (Fuel and Electricity for Manufacturing)
DESCRIPTION	Manufacturers are exempt from paying 95% of the sales tax on fuel and/or electricity used in the manufacturing operation.
STATUTE	36 MRSA Chapter211 Section 9-D
PURPOSE	To support manufacturing facilities in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Sales Tax Exemption
FUNDING 2003	\$37,226,908
FUNDING 2004	\$37,599,177
FUNDING 2005	\$37,975,169
FUNDING 2006	\$40,341,760
FUNDING 2007	\$40,745,177
TARGET RECIPIENTS	Maine manufacturers
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Sales Tax Exemptions (Manufacturing Machinery and Equipment)
DESCRIPTION	Sales of machinery and equipment used by the purchaser directly and primarily in the production of tangible personal property for later sale or use are eligible for a sales tax exemption. In addition, items consumed or destroyed directly or primarily in production, and repair and replacement parts for qualified production equipment are exempt from sales tax. Also, any manufacturer is exempt from paying 95% of the sales tax on fuel and/or electricity used in the manufacturing facility.
STATUTE	36 MRSA Chapter 211 Sections 31 and 74
PURPOSE	To support manufacturing in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Sales Tax Exemption
FUNDING 2003	\$31,536,333
FUNDING 2004	\$31,854,882
FUNDING 2005	\$31,661,627
FUNDING 2006	\$29,238,690
FUNDING 2007	\$29,751,150
TARGET RECIPIENTS	Maine Manufacturers
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Department of Economic and Community Development / Maine Revenue Services
PROGRAM	Employment Tax Increment Financing
DESCRIPTION	For-profit, non-retail, non-utility businesses adding a minimum of five net new Maine jobs within a two-year period may be eligible for Maine's Employment Tax Increment Financing. Under the ETIF program, businesses are reimbursed up to 80% of their new employees' Maine income tax withholdings for up to 10 years. To qualify, new employees must receive an annual income greater the county's average per-capita income, and be provided access to group health insurance and an Employee Retirement Income Security Act (ERISA)-qualified retirement program.
STATUTE	36 MRSA Chapter 917 Sections 6751-61
PURPOSE	To encourage the creation of net new quality jobs in Maine, improve and broaden the tax base and improve the general economy of the State.

FUNDING SOURCE	State Income Tax Withholdings
TYPE OF ASSISTANCE	Tax Reimbursement
FUNDING 2003	\$360,367
FUNDING 2004	\$923,563
FUNDING 2005	\$1,948,156
FUNDING 2006	\$2,507,757
FUNDING 2007	\$2,582,990
TARGET RECIPIENTS	Maine businesses
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Municipal Tax Increment Financing
DESCRIPTION	Maine municipalities may target some or all of the new property taxes from a commercial or industrial project within a designated district to assist in that project's financing.
STATUTE	30A MRSA Chapter206 Sections 5221-5235
PURPOSE	Provide new employment opportunities; improve and broaden the tax base; and improve the general economy of the State.

FUNDING SOURCE	Local Property Taxes
TYPE OF ASSISTANCE	Project Financing
FUNDING 2003	\$28,802,522
FUNDING 2004	\$36,629,165
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Municipalities are applicants / businesses receive project financing
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	FAME
PROGRAM	Maine Seed Capital Investment Tax Credit
DESCRIPTION	This program is designed to encourage equity and near equity investments in young business ventures, directly and through private venture capital funds. FAME may authorize State income tax credits to investors for up to 60% of the cash equity they provide to eligible Maine businesses. Investments may be used for fixed assets, research or working capital.
STATUTE	10 MRSA Chapter 110 Section 1100-T; 36 MRSA Chapter 822 Section 5216-B
PURPOSE	To encourage equity and near equity investments in young business ventures, directly and through private venture capital funds.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Credit
FUNDING 2003	\$891,886
FUNDING 2004	\$829,107
FUNDING 2005	\$819,702
FUNDING 2006	\$946,460
FUNDING 2007	\$993,783
TARGET RECIPIENTS	Investors owning less than 50% of a business located in Maine with annual gross sales of not more than \$3,000,000. Target businesses must be a manufacturer or service provider with 60% sales derived from outside the state or to out-of-state residents, or engaged in developing or applying advanced technologies, or must bring significant capital into Maine.
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	Maine Revenue Services
PROGRAM	Jobs and Investment Tax Credit
DESCRIPTION	The credit is based on the federal credit amount, according to the Internal Revenue Code in effect as of December 31, 1985 , which is based on investment in qualified property. Limitations: the taxpayer must create at least 100 new jobs within two years from the date the qualified property was placed in service and invest at least \$5,000,000 in one year. The credit is limited to tax liability or \$500,000, whichever is less, and cannot be carried back, but can be carried forward up to seven years.
STATUTE	36 MRSA Chapter 822 Section 5215
PURPOSE	To encourage industry to make substantial capital investments in Maine and an increase of at least 100 new jobs following the investment.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Relief
FUNDING 2003	\$1,077,569
FUNDING 2004	\$947,920
FUNDING 2005	\$1,467,916
FUNDING 2006	\$1,535,840
FUNDING 2007	\$1,612,632
TARGET RECIPIENTS	Maine Businesses investing at least \$5 million in personal property and creating 100 new jobs over 2-year period
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY	Department of Economic and Community Development – Maine Film Office
PROGRAM	Maine Attraction Film Incentive Program
DESCRIPTION	Two-part monetary benefit package for qualified companies conducting certified media production in Maine. Part one is a partial reimbursement of wages paid to employees working on a certified media production. Companies are reimbursed 12% of wages paid to employees who are Maine residents and 10% of wages paid to nonresidents. Part two is a credit for all Maine income taxes that would otherwise have been assessed against the income associated with the certified production.
STATUTE	36 MRSA Chapter 822 Section 5219-Y and Chapter 919-A
PURPOSE	To support and promote media production in Maine

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Wage Reimbursement and Income Tax Credit
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	\$0
FUNDING 2007	\$432,855
TARGET RECIPIENTS	Media production companies producing in Maine and spending at least \$250,000 on the production in Maine.
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Maine Made - Maine Products Marketing Program
DESCRIPTION	The Maine Products Marketing Program builds recognition for hundreds of Maine made products, their producers, and Maine's industries in general. MPMP also provides marketing assistance and works to expand market opportunities for Maine's producers.
STATUTE	5 MRSA Chapter 383 Section 13100
PURPOSE	To support products made in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Marketing Assistance
FUNDING 2003	\$50,393
FUNDING 2004	\$34,788
FUNDING 2005	\$48,708
FUNDING 2006	\$24,665
FUNDING 2007	\$26,570
TARGET RECIPIENTS	Qualified Maine producers
EVALUATION	DECD annual report to legislature

LEAD AGENCY	Maine Revenue Service
PROGRAM	Business Equipment Tax Exemption
DESCRIPTION	Qualified business equipment first subject to property tax assessment on or after April 1, 2008 will be exempt from property taxes. The State is required to reimburse municipalities for property revenue loss according to the following schedule: 100% in 2008, 90% in 2009, 80% in 2010, 70% in 2011, 60% in 2012, and for 2013 and subsequent years, 50%. Alternative reimbursement may be chosen by municipalities with business property exceeding 5% of total taxable value.
STATUTE	36 MRSA Chapter 105 Sections 691-700B
PURPOSE	To encourage capital investment by businesses in Maine and remove disincentives to growth.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Tax Exemption
FUNDING 2003	\$65,100,000
FUNDING 2004	\$63,800,000
FUNDING 2005	\$74,000,000
FUNDING 2006	\$67,100,000
FUNDING 2007	\$66,600,000
TARGET RECIPIENTS	Maine Business
EVALUATION	Annual revenue report, annual municipality report

RESEARCH AND DEVELOPMENT PROGRAMS

TYPE OF ASSISTANCE	TECHNICAL ASSISTANCE	Maine Patent Program - UML (\$300 thousand)				
	WORKFORCE TRAINING					
	BUSINESS ASSISTANCE	Maine Technology Centers - DECD (\$250 thousand)				
	EQUITY	Maine Economic Development Venture Capital Revolving Investment Program - FAME (\$362 thousand)				
	LOANS					
	GRANTS	Cluster Enhancement Awards - DECD (\$280 thousand)				
		Maine Technology Asset Fund - DECD (NA)				
		Phase 0 Awards - DECD (\$111 thousand)				
		North Star Alliance Technology Fund - DECD (NA)				
		Seed Grant Program - DECD (\$900 thousand)				
		Development Awards - DECD (\$4.3 million)				
			Accelerated Commercialization Fund - DECD (\$1 million)			
			Marine Research Fund - DECD (\$0 - \$4 million in 2007)			
		Maine Biomedical Research Fund - DECD (\$8 million)				
TAXES	High-Technology Investment Tax Credit - MRS (\$598 thousand)					
	Sales Tax Exemptions (Machinery and Equipment for Research) - MRS (NA)					
		Super Research and Development Credit - MRS (\$863 thousand)				
		Research Expense Tax Credit - MRS (\$480 thousand)				
PROMOTION						
	IDEA - RESEARCH	STARTUP	EARLY	EXPANSION	RETENTION	

BUSINESS STAGE

University of Maine Law School - UML
Maine Revenue Service - MRS

Department of Economic and Community Development - DECD
Finance Authority of Maine - FAME

Funding levels for 2006

LEAD AGENCY	Center for Law and Innovation – University of Maine Law School
PROGRAM	Maine Patent Program
DESCRIPTION	Helping Maine inventors and small businesses understand how to identify and protect their intellectual property. A resource for information and education on the patent process and other means of intellectual property protection. Inform what needs to be done to obtain and maintain legal rights in ideas, if possible, and to provide assistance with the patent process to those who qualify.
STATUTE	10 MRSA Chapter 317 Section 1921
PURPOSE	To support the commercialization and manufacturing of innovations in the State by providing education and assistance with the patent process of the United States Patent and Trademark Office to companies, inventors and entrepreneurs in the State.

FUNDING SOURCE	State Funds
TYPE OF ASSISTANCE	Technical Assistance
FUNDING 2003	\$300,000
FUNDING 2004	\$300,000
FUNDING 2005	\$300,000
FUNDING 2006	\$300,000
FUNDING 2007	\$300,000
TARGET RECIPIENTS	Maine inventors and small businesses
EVALUATION	Audit and internal reporting

LEAD AGENCY	Department of Economic and Community Development – Office of Innovation
PROGRAM	Maine Technology Centers
DESCRIPTION	Each of Maine's seven targeted technology sectors has its own incubation center. The incubation centers provide critical early-stage technical, business, administrative, and financial resources and training for participating firms
STATUTE	5 MRSA Chapter 407 Section 15321
PURPOSE	To permit early-stage development of technology-based businesses while minimizing or eliminating debilitating overhead expenses.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Technical Assistance
FUNDING 2003	\$90,000
FUNDING 2004	\$90,000
FUNDING 2005	\$29,229
FUNDING 2006	\$250,000
FUNDING 2007	\$187,500
TARGET RECIPIENTS	Businesses in one of Maine's seven targeted industries
EVALUATION	Annual audit

LEAD AGENCY	FAME
PROGRAM	Maine Economic Development Venture Capital Revolving Investment Program
DESCRIPTION	This program is designed to allow the State to invest as an equal partner with others in eligible private venture capital funds to support emerging and early-growth businesses in Maine. It is intended to utilize experienced professional fund managers to increase the probability of successful investments and the success of recipient companies.
STATUTE	10 MRSA Chapter 110 Section 1026N
PURPOSE	To provide venture capital to businesses that need assistance in order to create or retain jobs.

FUNDING SOURCE	FAME Economic Revolving Loan
TYPE OF ASSISTANCE	Venture Capital
FUNDING 2003	\$197,000
FUNDING 2004	\$233,175
FUNDING 2005	\$520,000
FUNDING 2006	\$362,000
FUNDING 2007	\$605,000
TARGET RECIPIENTS	Established venture capital funds that have a strategy for the creation and retention of jobs in Maine through investments in Maine high-growth businesses, a marketing and technical assistance plan, appropriate monitoring of its investments, a technical assistance program to assist the businesses in which it invests, or a process for complying with proposed measurement and goals
EVALUATION	Option of an external audit

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Cluster Enhancement Awards
DESCRIPTION	Up to \$200,000 per project to industry-sponsored collaborative projects that stimulate and support growth of technology businesses and infrastructure. Rolling deadline. Match required.
STATUTE	5 MRSA Chapter 407 Sections 15302 and 15303
PURPOSE	To stimulate the growth of technology businesses and infrastructure in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$729,116
FUNDING 2004	\$363,455
FUNDING 2005	\$1,380,417
FUNDING 2006	\$280,626
FUNDING 2007	\$447,700
TARGET RECIPIENTS	Collaborative projects led by non- or for-profit groups
EVALUATION	Annual independent evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Maine Technology Asset Fund
DESCRIPTION	For fiscal years 2008-2009 with two award levels: Up to \$500,000 per project and greater than \$500,000 per project. Funds may be used for capital expenditures such as equipment and infrastructure, and should focus on opportunities for collaboration and commercialization, not just new research. Match required.
STATUTE	PL 2007, C. 39
PURPOSE	Fund capital and related expenditures to support research, development and commercialization projects that will lead to significant economic benefits to Maine.

FUNDING SOURCE	State Bond Funds
TYPE OF ASSISTANCE	Awards. Some may require repayment.
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Maine private and public universities, non-profit organizations and private organizations and in seven targeted state technology sectors
EVALUATION	Annual R & D evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Phase 0 Awards
DESCRIPTION	Up to \$5,000 to support competitive federal Small Business Innovation Research and Small Business Technology Transfer (SBIR/STTR) proposal submissions from Maine applicants. Match required.
STATUTE	
PURPOSE	Help prepare proposals for SBIR/STTR awards.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$0
FUNDING 2004	\$0
FUNDING 2005	\$52,374
FUNDING 2006	\$111,628
FUNDING 2007	\$83,000
TARGET RECIPIENTS	Maine businesses
EVALUATION	Annual independent evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	North Star Alliance Technology Fund
DESCRIPTION	The North Star Alliance Technology Fund is available to eligible companies and non-profit organizations in Maine’s boatbuilding, composite materials and related marine trade industries that win MTI seed grants, development awards and cluster enhancement awards. Resources can be used for a co-investment of up to 75% of an eligible MTI awardee’s seed grant, development award, or cluster enhancement award.
STATUTE	
PURPOSE	To further the development and commercialization of new technologies in these industries (boatbuilding, composite materials, marine trade industries), thus boosting the competitiveness and growth of Maine companies in these sectors and creating quality jobs for Maine people.

FUNDING SOURCE	Federal WIRED Grant
TYPE OF ASSISTANCE	Grants
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	\$96,605
TARGET RECIPIENTS	Businesses in select industries on coastal Maine
EVALUATION	Federal evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Seed Grant Program
DESCRIPTION	Up to \$12,500 per project to support early product development, commercialization, or business planning and development. Awarded up to six times per year. Match required.
STATUTE	5 MRSA Chapter 407 Sections 15302 and 15303
PURPOSE	Support early product development, commercialization, and business planning.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$944,265
FUNDING 2004	\$966,734
FUNDING 2005	\$1,031,326
FUNDING 2006	\$897,491
FUNDING 2007	\$1,023,723
TARGET RECIPIENTS	Maine Businesses
EVALUATION	Annual independent evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Development Awards
DESCRIPTION	Up to \$500,000 per project to support research and development of new products and services that lead to market, including prototype development and testing, patent applications, small scale manufacturing and scale up for manufacturing with limited production . Awarded three times per year. Match required.
STATUTE	5 MRSA Chapter 407 Sections 15302 and 15303
PURPOSE	Support development of new technology products and services for commercialization in seven targeted technology sectors

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Grants that require payback to MTI if technology is developed and sold
FUNDING 2003	\$2,680,793
FUNDING 2004	\$2,434,616
FUNDING 2005	\$4,437,479
FUNDING 2006	\$4,397,711
FUNDING 2007	\$4,366,095
TARGET RECIPIENTS	Maine Businesses
EVALUATION	Annual independent evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Accelerated Commercialization Fund
DESCRIPTION	Investments in MTI-funded companies to help bridge the gap between R&D and sales.
STATUTE	5 MRSA Chapter 407 Sections 15302 and 15303
PURPOSE	Help bridge the gap for companies seeking to raise working or equity capital needed to bring new products and services to market.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Co-investments with individual and/or institutional investors.
FUNDING 2003	\$0
FUNDING 2004	\$100,000
FUNDING 2005	\$100,000
FUNDING 2006	\$1,000,000
FUNDING 2007	\$162,500
TARGET RECIPIENTS	Maine businesses
EVALUATION	Annual independent evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Marine Research Fund
DESCRIPTION	Awards from \$25,000 up to \$500,000 to conduct high-quality, scientifically rigorous marine research programs that will have positive economic impact on the state of Maine. Private Maine companies may collaborate with these institutions as partners in proposed projects.
STATUTE	5 MRSA Chapter 39
PURPOSE	To support research and development in Maine.

FUNDING SOURCE	State Bond Funds
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$925,000
FUNDING 2004	\$946,976
FUNDING 2005	\$0
FUNDING 2006	\$0
FUNDING 2007	\$3,999,856
TARGET RECIPIENTS	Non-profits, laboratories, and academic organizations conducting marine research; private businesses in partnership
EVALUATION	Annual R & D evaluation

LEAD AGENCY	Department of Economic and Community Development – Maine Technology Institute
PROGRAM	Maine Biomedical Research Fund
DESCRIPTION	Grants available to eligible Maine institutions that conduct competitive, scientific biomedical research related to the biology, causes, diagnosis, treatment, control and prevention of physical and mental diseases or impairments afflicting humans. Administered by MTI.
STATUTE	5 MRSA Chapter 383, Sub-Chapter V-A
PURPOSE	Promote economic development and job growth and support non-profit laboratories in Maine that perform peer reviewed biomedical research.

FUNDING SOURCE	State General and Bond Funds
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$14,500,000
FUNDING 2004	\$20,000,000
FUNDING 2005	\$0
FUNDING 2006	\$8,000,000
FUNDING 2007	\$0
TARGET RECIPIENTS	Non-profits, laboratories, and academic organizations conducting biomedical research; private businesses in partnership
EVALUATION	Annual R & D evaluation

LEAD AGENCY	Maine Revenue Services
PROGRAM	High-Technology Investment Tax Credit
DESCRIPTION	The credit is based on the adjusted basis of eligible equipment. Limitations: the credit is limited to high-tech equipment purchased (or leased) by businesses engaged primarily in high-tech activities. The credit cannot reduce tax to an amount below the previous year's tax after credits. The credit cannot be carried back, but can be carried forward for up to five years.
STATUTE	36 MRSA Chapter 822 Section 5219-M
PURPOSE	Provide an incentive for businesses to invest in equipment that is used in high-technology business activity.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Credit
FUNDING 2003	\$1,512,990
FUNDING 2004	\$673,989
FUNDING 2005	\$568,330
FUNDING 2006	\$598,234
FUNDING 2007	\$628,145
TARGET RECIPIENTS	Manufacturers of computer equipment, accessories, and components and providers of internet service and advanced telecommunications
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Sales Tax Exemptions (Machinery and Equipment for Research)
DESCRIPTION	Sales of machinery and equipment used by the purchaser directly and exclusively in research and development are eligible for a sales tax exemption.
STATUTE	36 MRSA Chapter 211 Section 32
PURPOSE	Support research and development in biotechnology applications, including the application of technologies such as recombinant DNA techniques, biochemistry, molecular and cellular biology, immunology, genetics and genetic engineering, biological cell fusion techniques and new bioprocesses using living organisms or parts of organisms to produce or modify products, improve plants or animals, develop microorganisms for specific uses, identify targets for small-molecule pharmaceutical development, transform biological systems and useful processes and products or to develop microorganisms for specific uses.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Sales Tax Exemption
FUNDING 2003	\$125,000
FUNDING 2004	\$125,000
FUNDING 2005	\$125,000
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	R&D and Biotechnology Companies
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Super Research and Development Credit
DESCRIPTION	The credit is based on qualified research payments exceeding 150% of the average for the three-year period prior to the effective date of the credit. The credit is limited to 50% of the tax otherwise due after all other credits. Further, the credit cannot reduce tax liability below the amount due the previous year after credits. The credit cannot be carried back, but can be carried forward for up to five years.
STATUTE	36 MRSA Chapter 822 Section 5219-L
PURPOSE	Incentive for businesses to substantially increase investment in research and development in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Credit
FUNDING 2003	\$942,875
FUNDING 2004	\$837,028
FUNDING 2005	\$819,567
FUNDING 2006	\$863,754
FUNDING 2007	\$906,942
TARGET RECIPIENTS	Qualified Maine businesses making research investments in Maine
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Research Expense Tax Credit
DESCRIPTION	The credit is based on a percentage of the federal Credit for Increasing Research Activities. The credit is limited to 5% of the excess qualified research expenses over the previous three-year average plus 7.5% of the basic research payments under IRC § 41(e)(1)(A). The credit is further limited to 100% of the first \$25,000 in tax liability plus 75% of the tax liability in excess of \$25,000. The credit cannot be carried back, but can be carried forward for up to 15 years.
STATUTE	36 MRSA Chapter 822 Section 5219-K
PURPOSE	To encourage Maine businesses to invest in research and development in Maine.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Credit
FUNDING 2003	\$333,761
FUNDING 2004	\$645,109
FUNDING 2005	\$115,483
FUNDING 2006	\$480,093
FUNDING 2007	\$504,098
TARGET RECIPIENTS	Qualified Maine businesses making research investments in Maine
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

COMMUNITY PROGRAMS

TYPE OF ASSISTANCE			
TECHNICAL ASSISTANCE			
WORKFORCE TRAINING			
BUSINESS ASSISTANCE			
EQUITY			
LOANS			Speculative Buildings Program - MRDA (\$0)
GRANTS			Economic Development Program - DECD (\$4 million)
			Community Enterprise Grant Program - DECD (\$750 thousand)
			Downtown Revitalization Grant Program - DECD (\$800 thousand)
			Maine Tourism Marketing Partnership Program - DECD (\$640 thousand)
TAXES	Municipal Tax Increment Financing - MRS (NA)		
PROMOTION			

FEASIBILITY

PLANNING

IMPLEMENTATION

STAGE

Department of Community and Economic Development - DECD

Maine Rural Development Authority - MRDA

Maine Revenue Service - MRS

Funding levels for 2006

LEAD AGENCY	Department of Economic and Community Development – Office of Community Development
PROGRAM	Community Enterprise Grant Program
DESCRIPTION	The Community Enterprise Grant Program provides grant funds to assist in innovative solutions to problems faced by small or micro-businesses and to provide streetscapes in downtown areas and business façade improvements.
STATUTE	5 MRSA Chapter 383 Section 13072; 42 USC Chapter 69 Sections 5301-21
PURPOSE	To assist small and micro-businesses and revitalize downtown business districts.

FUNDING SOURCE	Federal Funds - CDBG Money
TYPE OF ASSISTANCE	Grants
FUNDING 2003	NA
FUNDING 2004	\$350,000
FUNDING 2005	\$700,000
FUNDING 2006	\$750,000
FUNDING 2007	\$750,000
TARGET RECIPIENTS	Communities and micro-enterprises
EVALUATION	Monitored annually by HUD and audited by the State Department of Audit

LEAD AGENCY	Department of Economic and Community Development – Office of Community Development
PROGRAM	Downtown Revitalization Grant Program
DESCRIPTION	The Downtown Revitalization Program provides funds for communities to implement comprehensive, integrated and innovative solutions to identified problems facing their downtown districts. These downtown revitalization projects must be part of a strategy that targets downtown service and business districts and will lead to future public and private investment.
STATUTE	5 MRSA Chapter 383 Section 13072; 42 USC Chapter 69 Sections 5301-21
PURPOSE	Encourage public and private investment in downtown services and business districts.

FUNDING SOURCE	Federal Funds - CDBG Money
TYPE OF ASSISTANCE	Grants
FUNDING 2003	NA
FUNDING 2004	\$1,200,000
FUNDING 2005	\$900,000
FUNDING 2006	\$800,000
FUNDING 2007	\$1,000,000
TARGET RECIPIENTS	Communities
EVALUATION	Monitored annually by HUD and audited by the State Department of Audit

LEAD AGENCY	Department of Economic and Community Development – Office of Community Development
PROGRAM	Economic Development Program
DESCRIPTION	The Economic Development Program provides gap funding in the form of grants and loans for communities to assist businesses in the creation/retention of quality jobs for low and moderate-income persons.
STATUTE	5 MRSA Chapter 383 Section 13072; 42 USC Chapter 69 Sections 5301-21
PURPOSE	To create quality jobs for low and moderate-income persons.

FUNDING SOURCE	Federal Funds - CDBG Money
TYPE OF ASSISTANCE	Grants and Loans
FUNDING 2003	NA
FUNDING 2004	\$3,300,000
FUNDING 2005	\$4,800,000
FUNDING 2006	\$4,000,000
FUNDING 2007	\$3,700,000
TARGET RECIPIENTS	Communities receive funds and assist businesses
EVALUATION	Monitored annually by HUD and audited by the State Department of Audit

LEAD AGENCY	Maine Rural Development Authority
PROGRAM	Speculative Buildings Program
DESCRIPTION	The Speculative Buildings Program provides communities and their local development corporations with financial assistance in the form of loans for the construction and associated costs of speculative commercial and industrial buildings. Loans for the SB program are available up to \$500,000.
STATUTE	5 MRSA Chapter 383 Section 13120N
PURPOSE	Create new employment opportunities; retain or improve existing employment; or improve the competitiveness of the occupant business.

FUNDING SOURCE	Bonds
TYPE OF ASSISTANCE	Loans
FUNDING 2003	\$500,000
FUNDING 2004	\$0
FUNDING 2005	\$0
FUNDING 2006	\$0
FUNDING 2007	\$0
TARGET RECIPIENTS	Communities and Local Development Corporations
EVALUATION	Annual Audit and Annual Report

LEAD AGENCY	Department of Economic and Community Development – Office of Tourism
PROGRAM	Maine Tourism Marketing Partnership Program
DESCRIPTION	Creation and implementation of programs designed to stimulate and expand the travel industry within the tourism regions while strengthening the State's image by coordinating the promotional efforts of private industry with those of the Office of Tourism. Also support development of special major events that attract visitors to Maine and provide impact on more than one region.
STATUTE	Title 5, Chapter 383, Section 13090-K
PURPOSE	Statutory-must be used for regional marketing promotion and regional special events promotion.

FUNDING SOURCE	Minimum of 10% of the Tourism Marketing Promotion Fund (sub-section 2 of section 13090-K)
TYPE OF ASSISTANCE	Grant that requires specific level of matching funds
FUNDING 2003	\$511,830
FUNDING 2004	\$686,888
FUNDING 2005	\$699,000
FUNDING 2006	\$639,990
FUNDING 2007	\$723,131
TARGET RECIPIENTS	Eight (8) official regional tourism marketing organizations and (2) special events groups each year.
EVALUATION	Online application that includes review process and requires interim report as well as final report. (Annually for regions.) Regional grant managers report directly to staff at Office of Tourism as do the event grant managers. Regional grant managers also attend monthly meetings at the Office of Tourism to discuss progress, plan and evaluate. Events are part of a competitive application process

LEAD AGENCY	Department of Economic and Community Development
PROGRAM	Municipal Tax Increment Financing
DESCRIPTION	Maine municipalities may target some or all of the new property taxes from a commercial or industrial project within a designated district to assist in that project's financing.
STATUTE	30A MRSA Chapter206 Sections 5221-5235
PURPOSE	Provide new employment opportunities; improve and broaden the tax base; and improve the general economy of the State.

FUNDING SOURCE	Local Property Taxes
TYPE OF ASSISTANCE	Project Financing
FUNDING 2003	\$28,802,522
FUNDING 2004	\$36,629,165
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Municipalities are applicants / businesses receive project financing
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

AGRICULTURE PROGRAMS

	IDEA - RESEARCH	STARTUP	EARLY	EXPANSION	RETENTION
TECHNICAL ASSISTANCE					
WORKFORCE TRAINING					
BUSINESS ASSISTANCE			Farms for the Future - MDA (\$494 thousand)		
EQUITY					
LOANS		Agricultural Marketing Loan Fund - MDA/FAME (\$812 thousand)			
		Commercial Facilities Development Program - MRDA (\$2 million)	Potato Marketing Improvement Fund - MDA/FAME (NA)		
			Linked Investment Program for Agriculture - FAME (\$3.9 million)		
GRANTS	Agricultural Development Grant Program - MDA (\$215 thousand)		Farms for the Future - MDA (\$494 thousand)		
TAX		Sales Tax Exemptions[Machinery and Equipment for Commercial Agriculture and Fishing; Products used in Agricultural and Aquacultural Production] - MRS (\$8.2 million)			
PROMOTION					

BUSINESS STAGE

Maine Department of Agriculture - **MDA**
Maine Rural Development Authority - **MRDA**

Maine Revenue Services - **MRS**
Finance Authority of Maine - **FAME**

Funding levels for 2006

LEAD AGENCY	Maine Department of Agriculture
PROGRAM	Maine Farms for the Future Grants
DESCRIPTION	This program provides grants of technical assistance to farmers developing business plans, and funds to help implement those plans. Eligibility is limited to farmers who own at least 5 acres of land in active agricultural production.
STATUTE	7 MRSA Chapter 10-B Sections 317-320
PURPOSE	Provide selected farms with assistance in developing a detailed business plan that involves changes in the farm's operation to increase the vitality of the farm and investment money to help implement the plan.

FUNDING SOURCE	State General Fund, bonds, federal funds
TYPE OF ASSISTANCE	Business Assistance and Grants
FUNDING 2003	\$297,934
FUNDING 2004	\$673,906
FUNDING 2005	\$632,695
FUNDING 2006	\$494,431
FUNDING 2007	NA
TARGET RECIPIENTS	Farmer-landowners
EVALUATION	Department review; no audit

LEAD AGENCY	Maine Department of Agriculture / FAME
PROGRAM	Agricultural Marketing Loan Fund
DESCRIPTION	This loan program offers a loan for either 75% or 90% of the total cost of a project for capital improvements for the business. At a 5% interest rate, this program can help save money for agricultural enterprises making improvements.
STATUTE	10 MRSA Chapter 110 Section 1023J; 7 MRSA Chapter 101 Sections 434-37
PURPOSE	Provide assistance to agricultural enterprises in Maine for the design, construction or improvement of commodity and storage buildings and packing and marketing facilities; for the purchase, construction or renovation of buildings, equipment, docks, wharves, piers or vessels used in connection with a commercial agricultural enterprise; for the purchase of land in connection with development of new cranberry acreage; for the purchase of land for irrigation reservoirs or to provide direct access to water for irrigation; for the purchase of land necessary for the start-up of a new agricultural enterprise; for the expansion of an existing agricultural enterprise when the land acquisition is necessary to comply with land use regulations; for the development of a business plan; for improvements to pastureland, including seeding and actions to promote rotational grazing; or as security for, payment due on any term loans insured by the Finance Authority of Maine to an eligible dairy farmer.

FUNDING SOURCE	Bonds
TYPE OF ASSISTANCE	Loans
FUNDING 2003	\$1,202,984
FUNDING 2004	\$217,213
FUNDING 2005	\$578,648
FUNDING 2006	\$812,263
FUNDING 2007	NA
TARGET RECIPIENTS	Parties engaged in agricultural enterprises
EVALUATION	Annual report to legislature; FAME evaluation; no audit

LEAD AGENCY	Maine Department of Agriculture / FAME
PROGRAM	Potato Marketing Improvement Fund
DESCRIPTION	This fund provides financing to potato growers and packers to construct modern storages, modernize existing storages, and purchase packing lines as part of the industry's plan to improve the quality and marketing of Maine's potatoes.
STATUTE	10 MRSA Chapter 110 Section 1023N; 7 MRSA Chapter 103 Sections 973A-79
PURPOSE	To provide assistance to potato farmers for the design, construction, improvement, support and operation of storage, packing and marketing facilities; for programs and activities that improve the economic viability of the potato industry; and to pay the administrative costs of processing loan applications and servicing and administering the fund and loans and grants made therein, to the extent that the costs exceed the fee for administrative costs.

FUNDING SOURCE	Bonds
TYPE OF ASSISTANCE	Loans
FUNDING 2003	\$135,879
FUNDING 2004	\$158,788
FUNDING 2005	\$160,003
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Potato packers, growers and handlers
EVALUATION	Annual report to legislature; FAME evaluation; no audit

LEAD AGENCY	Maine Rural Development Authority
PROGRAM	Commercial Facilities Development Program
DESCRIPTION	The Commercial Facilities Development Program provides financial resources to assist in the development of new commercial facilities and the acquisition and redevelopment of nonproductive commercial facilities for subsequent return to productive use through sale or lease. Under this program, the Maine Rural Development Authority can serve as lender, principal developer, partner or investor in the acquisition of property and redevelopment of existing commercial properties. Investments for the program are available up to \$500,000.
STATUTE	5 MRSA Chapter 383 Section 13120P
PURPOSE	Restore employment opportunities by serving as principal, partner, lender or investor in the acquisition and redevelopment of nonproductive commercial facilities for subsequent return to productive use through sale or lease; and to create employment opportunities in areas of economic need that are underserved by private investors by serving as principal, partner, lender or investor in the acquisition of property and development of commercial facilities for subsequent sale or lease into private productive use.

FUNDING SOURCE	Bonds
TYPE OF ASSISTANCE	Loans
FUNDING 2003	\$750,000
FUNDING 2004	\$0
FUNDING 2005	\$3,440,000
FUNDING 2006	\$2,000,000
FUNDING 2007	\$0
TARGET RECIPIENTS	Private or public entities developing new facilities or purchasing non-productive facilities
EVALUATION	Annual audit and annual report

LEAD AGENCY	FAME
PROGRAM	Linked Investment Program for Agriculture
DESCRIPTION	This program helps reduce borrower interest rate expenses on agricultural operating loans. Loans are approved and made by lenders according to their own policies. The Maine State Treasurer makes a compensating deposit, not to exceed \$4 million annually, with the originating lender to provide interest rate savings to the businesses on underlying loans.
STATUTE	5 MRSA Chapter 7 Section 135
PURPOSE	The purpose is to make low-interest loans available to agricultural enterprises involved in cultivating soil, producing crops and raising livestock or their by-products. Loans are targeted to geographic areas of need.

FUNDING SOURCE	Treasurer's Fund
TYPE OF ASSISTANCE	Loan Interest Rate Reduction
FUNDING 2003	\$428,000
FUNDING 2004	\$3,465,000
FUNDING 2005	\$3,964,000
FUNDING 2006	\$3,975,000
FUNDING 2007	\$3,495,000
TARGET RECIPIENTS	Financial institutions receive money from the state to lower interest rates for businesses authorized to do business in Maine. The principal source of income must come from producing crops or raising livestock. The loan must be applied to an agricultural operating loan (specifically for the purchase of seed, feed, fertilizer, chemicals, veterinary services, labor, production-related energy and other production inputs).
EVALUATION	FAME monitored

LEAD AGENCY	Maine Department of Agriculture
PROGRAM	Agricultural Development Grant Program
DESCRIPTION	The Agricultural Development Grants assist farmers in assessing market potential of new ideas, increasing market promotion of existing businesses, or improve the adoption of new technology on the farm.
STATUTE	7 MRSA Chapter 10 Sections 306A-309
PURPOSE	Accelerate new market development, adoption of advantageous technologies and promotion of state agricultural products by state producers.

FUNDING SOURCE	Agricultural Marketing Loan Fund Interest
TYPE OF ASSISTANCE	Grants
FUNDING 2003	\$189,737
FUNDING 2004	NA
FUNDING 2005	\$250,000
FUNDING 2006	\$215,259
FUNDING 2007	NA
TARGET RECIPIENTS	Anyone supporting agricultural products
EVALUATION	Progress reports from recipients, periodic department summary report; no audit

LEAD AGENCY	Maine Revenue Services
PROGRAM	Sales Tax Exemptions (Commercial Agriculture and Commercial Fishing Machinery and Equipment)
DESCRIPTION	Sales tax is refunded to any person, association of persons, firm or corporation that purchases electricity, or that purchases or leases depreciable machinery or equipment, for use in commercial agricultural production, commercial fishing or commercial aquaculture production.
STATUTE	36 MRSA Chapter 221 Section 2013
PURPOSE	Provide financial support to commercial agriculture, aquaculture and fishing.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Sales Tax Exemption
FUNDING 2003	\$8,737,279
FUNDING 2004	\$9,069,838
FUNDING 2005	\$9,415,055
FUNDING 2006	\$3,198,611
FUNDING 2007	\$3,296,657
TARGET RECIPIENTS	Commercial fishermen, farmers, and aquaculturalists
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Sales Tax Exemptions (Products Used in Agricultural and Aquaculture Production, and Bait)
DESCRIPTION	Sales tax exemption on sales of feed, hormones, pesticides, antibiotics and medicine for use in aquaculture production and sales of bait to commercial fishermen; sales of seed, fertilizers, defoliants and pesticides, including, but not limited to, rodenticides, insecticides, fungicides and weed killers, for use in the commercial production of an agricultural crop; sales of breeding stock, semen, embryos, feed, hormones, antibiotics, medicine, pesticides and litter for use in animal agricultural production. Animal agricultural production includes the raising and keeping of equines.
STATUTE	36 MRSA Chapter 211 Section 1760.7A-C
PURPOSE	Provide funding to agricultural, aquaculture, and commercial fishing industries through a sales tax exemption.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Sales Tax Exemption
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	\$4,925,310
FUNDING 2007	\$5,105,620
TARGET RECIPIENTS	Qualifying Maine commercial agriculture and aquaculture businesses.
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

PROJECT-SPECIFIC PROGRAMS

	IDEA - RESEARCH	STARTUP	EARLY	EXPANSION	RETENTION
TECHNICAL ASSISTANCE					
WORKFORCE TRAINING					
BUSINESS ASSISTANCE		Midcoast Regional Redevelopment Authority - DECD (NA)			
		Loring Development Authority - DECD (\$282 thousand)			
EQUITY					
LOANS					
GRANTS					
TAXES		Credit for Rehabilitation of Historic Properties - MRS (\$53 thousand)		Shipbuilding Facility Credit - MRS (\$2.8 million)	
PROMOTION					

TYPE OF ASSISTANCE

IDEA - RESEARCH STARTUP EARLY EXPANSION RETENTION

BUSINESS STAGE

Department of Economic and Community Development - DECD Maine Revenue Service - MRS

Funding levels for 2006

LEAD AGENCY	Department of Economic and Community Development – Midcoast Regional Development Authority
PROGRAM	Midcoast Regional Redevelopment Authority
DESCRIPTION	The authority is entrusted with acquiring and managing the properties within the geographic boundaries of Brunswick Naval Air Station.
STATUTE	5 MRSA Chapter 383 Sections 13083 G-S
PURPOSE	To support economic development at the former Brunswick Naval Air Station

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Business Assistance
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	NA
FUNDING 2007	NA
TARGET RECIPIENTS	Businesses Investing in former Brunswick Naval Air Station
EVALUATION	Annual report to governor and legislature

LEAD AGENCY	Department of Economic and Community Development – Loring Development Authority
PROGRAM	Loring Development Authority
DESCRIPTION	The Loring Development Authority provides businesses with assistance needed to address concerns and meet the due diligence and business research, development and operation requirements.
STATUTE	5 MRSA Chapter 383 Sections 13080 A-N
PURPOSE	To support economic development at the former Loring Air Force Base.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Business Assistance
FUNDING 2003	\$319,505
FUNDING 2004	\$297,779
FUNDING 2005	\$297,779
FUNDING 2006	\$282,890
FUNDING 2007	\$282,890
TARGET RECIPIENTS	Businesses Investing in former Loring Air Force Base Property
EVALUATION	Annual report and independent audit

LEAD AGENCY	Maine Revenue Services
PROGRAM	Credit for Rehabilitation of Historic Properties
DESCRIPTION	A taxpayer that is a national historic landmark developer (person that owns 2 or more structures located in the Kennebec Arsenal District National Historic Landmark) is allowed a refundable credit. The credit is allowed only for tax years that begin on or after January 1, 2006 but before January 1, 2010. The credit may not exceed \$500,000 per year, and unused credit amounts may be carried forward only through the 2009 tax year.
STATUTE	36 MRSA Chapter 822 Section 5219-R
PURPOSE	This was designed to enlist private funds for the rehabilitation of historic properties.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Tax Credit
FUNDING 2003	NA
FUNDING 2004	NA
FUNDING 2005	NA
FUNDING 2006	\$53,448
FUNDING 2007	\$556,120
TARGET RECIPIENTS	Developers of the Kennebec Arsenal Property
EVALUATION	Initial evaluation conducted when considered by legislature - expenses reported annually

LEAD AGENCY	Maine Revenue Services
PROGRAM	Shipbuilding Facility Credit
DESCRIPTION	Tax credit for up to \$3 million annually in state income taxes deducted and withheld from employees of shipbuilding facilities with at least 6500 employees.
STATUTE	36 MRSA Chapter 919 Section 6850
PURPOSE	To encourage major investments in shipbuilding facilities in Maine and the preservation of substantial numbers of jobs. To preserve numerous opportunities for jobs for the people of Maine, to make this State more competitive in the shipbuilding industry and thus to ensure the preservation and betterment of the economy of the State for the benefit of its people.

FUNDING SOURCE	State General Fund
TYPE OF ASSISTANCE	Income Tax Credit
FUNDING 2003	\$3,196,198
FUNDING 2004	\$3,616,145
FUNDING 2005	\$2,883,855
FUNDING 2006	\$2,847,000
FUNDING 2007	\$2,847,000
TARGET RECIPIENTS	Large-scale Maine Shipbuilders - Greater than 6500 Employees
EVALUATION	Annual reporting detailed in 5 MRSA Section 13070-J

LEAD AGENCY

DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT

PROGRAM

Maine Biomedical Research Fund

Development Awards

Economic Development Program

Accelerated Commercialization Fund

Seed Grant Program

Downtown Revitalization Grant Program

Community Enterprise Grant Program

PROGRAM DESCRIPTION

Grants available to eligible Maine institutions that conduct competitive, scientific biomedical research related to the biology, causes, diagnosis, treatment, control and prevention of physical and mental diseases or impairments afflicting humans. Administered by MTI.

Up to \$500,000 per project to support research and development of new products and services that lead to market, including prototype development and testing, patent applications, small scale manufacturing and scale up for manufacturing with limited production . Awarded three times per year. Match required.

The Economic Development Program provides gap funding in the form of grants and loans for communities to assist businesses in the creation/retention of quality jobs for low and moderate-income persons.

Investments in MTI-funded companies to help bridge the gap between R&D and sales.

Up to \$12,500 per project to support early product development, commercialization, or business planning and development. Awarded up to six times per year. Match required.

The Downtown Revitalization Program provides funds for communities to implement comprehensive, integrated and innovative solutions to identified problems facing their downtown districts. These downtown revitalization projects must be part of a strategy that targets downtown service and business districts and will lead to future public and private investment.

The Community Enterprise Grant Program provides grant funds to assist in innovative solutions to problems faced by small or micro-businesses and to provide streetscapes in downtown areas and business façade improvements.

PRIMARY SERVICES

Technical Assistance

Workforce Training

Business Assistance

Equity

Loans

Grants

Taxes

Promotion

TOTAL FUNDING 2006

\$8,000,000

\$4,397,711

\$4,000,000

\$1,000,000

\$897,491

\$800,000

\$750,000

State

Federal

Private

X

X

X

X

X

X

X

X

X

X

X

X

X

X

X

LEAD AGENCY	DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT						
PROGRAM	Maine International Trade Center	Maine Tourism Marketing Partnership Program	Maine Micro-Enterprise Initiative Fund	Loring Development Authority	Cluster Enhancement Awards	Maine Technology Centers	Business Answers
PROGRAM DESCRIPTION	MITC offers global exposure to Maine's small and medium-sized businesses that want to succeed in international markets. MITC's staff helps businesses with a range of issues and provides technical assistance, trade counseling, workshops and more.	Creation and implementation of programs designed to stimulate and expand the travel industry within the tourism regions while strengthening the State's image by coordinating the promotional efforts of private industry with those of the Office of Tourism. Also support development of special major events that attract visitors to Maine and provide impact on more than one region.	The Maine Microenterprise Initiative Fund is established as a nonlapsing fund and consists of money appropriated to it by the Legislature from the General Fund and eligible investment earnings from fund assets to encourage micro-enterprise growth in Maine.	The Loring Development Authority provides businesses with assistance needed to address concerns and meet the due diligence and business research, development and operation requirements.	Up to \$200,000 per project to industry-sponsored collaborative projects that stimulate and support growth of technology businesses and infrastructure. Rolling deadline. Match required.	Each of Maine's seven targeted technology sectors has its own incubation center. The incubation centers provide critical early-stage technical, business, administrative, and financial resources and training for participating firms	A program that provides quick access to information about local and state business assistance programs, Maine's regulatory requirements and a host of other business-related issues.
PRIMARY SERVICES							
Technical Assistance	X			X		X	X
Workforce Training							
Business Assistance							
Equity							
Loans							
Grants		X	X		X		
Taxes							
Promotion							
TOTAL FUNDING 2006	\$656,112	\$639,990	\$315,000	\$282,890	\$280,626	\$250,000	\$165,923
State	X	X	X	X	X	X	X
Federal							
Private	X						

LEAD AGENCY

DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT

PROGRAM

Phase 0 Awards

Maine Made - Maine Products Marketing Program

Marine Research Fund

Maine Attraction Film Incentive Program

North Star Alliance Cluster Award Matching Fund

Maine Technology Asset Fund

Municipal Tax Increment Financing

Midcoast Regional Development Authority

PROGRAM DESCRIPTION

Up to \$5,000 to support competitive federal Small Business Innovation Research and Small Business Technology Transfer (SBIR/STTR) proposal submissions from Maine applicants. Match required.

The Maine Products Marketing Program builds recognition for hundreds of Maine made products, their producers, and Maine's industries in general. MPMP also provides marketing assistance and works to expand market opportunities for Maine's producers.

Awards from \$25,000 up to \$500,000 to conduct high-quality, scientifically rigorous marine research programs that will have positive economic impact on the state of Maine. Private Maine companies may collaborate with these institutions as partners in proposed projects.

Two-part monetary benefit package for qualified companies conducting certified media production in Maine. Part one is a partial reimbursement of wages paid to employees working on a certified media production. Companies are reimbursed 12% of wages paid to employees who are Maine residents and 10% of wages paid to nonresidents. Part two is a credit for all Maine income taxes that would otherwise have been assessed against the income associated with the certified production.

Funds are available to eligible organizations in Maine's boatbuilding, composite materials and marine trade industries that win MTI cluster enhancement awards. Resources can be used to match up to 75% of an eligible MTI awardees' cluster enhancement award.

For fiscal years 2008-2009 with two award levels: Up to \$500,000 per project and greater than \$500,000 per project. Funds may be used for capital expenditures such as equipment and infrastructure, and should focus on opportunities for collaboration and commercialization, not just new research. Match required.

Maine municipalities may target some or all of the new property taxes from a commercial or industrial project within a designated district to assist in that project's financing.

The authority is entrusted with acquiring and managing the properties within the geographic boundaries of Brunswick Naval Air Station.

PRIMARY SERVICES

Technical Assistance

Workforce Training

Business Assistance

Equity

Loans

Grants

Taxes

Promotion

TOTAL FUNDING 2006

State

Federal

Private

\$111,628

X

\$24,665

X

\$0

X

\$0

X

NA

X

X

NA

X

X

NA

X

X

NA

X

X

X

LEAD AGENCY	DEPT. OF ECONOMIC AND COMMUNITY DEVELOPMENT	DEPT. OF ECONOMIC AND COMMUNITY DEVELOPMENT	MAINE REVENUE SERVICES				
	MAINE REVENUE SERVICES	MAINE REVENUE SERVICES					
PROGRAM	ETIF	Pine Tree Development Zones	Business Equipment Tax Exemption	Sales Tax Exemptions (Fuel and Electricity for Manufacturing)	Sales Tax Exemptions (Manufacturing Machinery and Equipment)	Sales Tax Exemptions (Products Used in Agricultural and Aquaculture Production, and Bait)	Sales Tax Exemptions (Commercial Agriculture and Commercial Fishing Machinery and Equipment)
PROGRAM DESCRIPTION	For-profit, non-retail, non-utility businesses adding a minimum of five net new Maine jobs within a two-year period, may be eligible for Maine's Employment Tax Increment Financing. Under the ETIF program, businesses are reimbursed up to 80% of their new employees' Maine income tax withholdings for up to 10 years. To qualify, new employees must receive an annual income greater than the county's average per-capita income, and be provided access to group health insurance and an Employee Retirement Income Security Act (ERISA)-qualified retirement program.	This program works with existing programs and enhances them for specific businesses that fit particular economic and geographic criteria. Benefits include a Corporate Income Tax Credit of up to 100% for first five years and up to 50% for the next five years, Insurance Premiums Tax Credits on the same schedule, Income Tax Reimbursement up to 80% for ten years (ETIF), Personal and Real Property Tax Exemption up to 100% for 10 years on new personal and real property, Property Tax Reimbursement up to 100% for 30 years, and reduced Electricity Rates.	Qualified business equipment first subject to property tax assessment on or after April 1, 2008 will be exempt from property taxes. The State is required to reimburse municipalities for property revenue loss according to the following schedule: 100% in 2008, 90% in 2009, 80% in 2010, 70% in 2011, 60% in 2012, and for 2013 and subsequent years, 50%. Alternative reimbursement may be chosen by municipalities with business property exceeding 5% of total taxable value.	Manufacturers are exempt from paying 95% of the sales tax on fuel and/or electricity used in the manufacturing operation.	Sales of machinery and equipment used by the purchaser directly and primarily in the production of tangible personal property for later sale or use is eligible for a sales tax exemption. In addition, items consumed or destroyed directly or primarily in production, and repair and replacement parts for qualified production equipment are exempt from sales tax. Also, any manufacturer is exempt from paying 95% of the sales tax on fuel and/or electricity used in the manufacturing facility.	Sales tax exemption on sales of feed, hormones, pesticides, antibiotics and medicine for use in aquaculture production and sales of bait to commercial fishermen; sales of seed, fertilizers, defoliants and pesticides, including, but not limited to, rodenticides, insecticides, fungicides and weed killers, for use in the commercial production of an agricultural crop; sales of breeding stock, semen, embryos, feed, hormones, antibiotics, medicine, pesticides and litter for use in animal agricultural production. Animal agricultural production includes the raising and keeping of equines.	Sales tax is refunded to any person, association of persons, firm or corporation that purchases electricity, or that purchases or leases depreciable machinery or equipment, for use in commercial agricultural production, commercial fishing or commercial aquaculture production.
PRIMARY SERVICES							
Technical Assistance							
Workforce Training							
Business Assistance							
Equity							
Loans							
Grants							
Taxes	X	X	X	X	X	X	X
Promotion							
TOTAL FUNDING 2006	\$2,507,757	NA	\$67,100,000	\$40,341,760	\$29,238,690	\$4,925,310	\$3,198,611
State	X	X	X	X	X	X	X
Federal							
Private							

LEAD AGENCY

MAINE REVENUE SERVICES

PROGRAM

Shipbuilding Facility Credit

Jobs and Investment Tax Credit

Super Research and Development Credit

High-Technology Investment Tax Credit

Research Expense Tax Credit

Credit for Rehabilitation of Historic Properties

Sales Tax Exemptions (Machinery and Equipment for Research)

PROGRAM DESCRIPTION

Tax credit for up to \$3 million annually in state income taxes deducted and withheld from employees of shipbuilding facilities with at least 6500 employees.

The credit is based on the federal credit amount, according to the Internal Revenue Code in effect as of December 31, 1985 , which is based on investment in qualified property. Limitations: the taxpayer must create at least 100 new jobs within two years from the date the qualified property was placed in service and invest at least \$5,000,000 in one year. The credit is limited to tax liability or \$500,000, whichever is less, and cannot be carried back, but can be carried forward up to seven years.

The credit is based on qualified research payments exceeding 150% of the average for the three-year period prior to the effective date of the credit. The credit is limited to 50% of the tax otherwise due after all other credits. Further, the credit cannot reduce tax liability below the amount due the previous year after credits. The credit cannot be carried back, but can be carried forward for up to five years.

The credit is based on the adjusted basis of eligible equipment. Limitations: the credit is limited to high-tech equipment purchased (or leased) by businesses engaged primarily in high-tech activities. The credit cannot reduce tax to an amount below the previous year's tax after credits. The credit cannot be carried back, but can be carried forward for up to five years.

The credit is based on a percentage of the federal Credit for Increasing Research Activities. The credit is limited to 5% of the excess qualified research expenses over the previous three-year average plus 7.5% of the basic research payments under IRC § 41(e)(1)(A). The credit is further limited to 100% of the first \$25,000 in tax liability in excess of \$25,000. The credit cannot be carried back, but can be carried forward for up to 15 years.

A taxpayer that is a national historic landmark developer (person that owns 2 or more structures located in the Kennebec Arsenal District National Historic Landmark) is allowed a refundable credit. The credit is allowed only for tax years that begin on or after January 1, 2006 but before January 1, 2010. The credit may not exceed \$500,000 per year, and unused credit amounts may be carried forward only through the 2009 tax year.

Sales of machinery and equipment used by the purchaser directly and exclusively in research and development is eligible for a sales tax exemption.

PRIMARY SERVICES

Technical Assistance

Workforce Training

Business Assistance

Equity

Loans

Grants

Taxes

Promotion

TOTAL FUNDING 2006

\$2,847,000

\$1,535,840

\$863,754

\$598,234

\$480,093

\$53,448

NA

State

Federal

Private

X

X

X

X

X

X

X

X

X

X

X

X

X

X

LEAD AGENCY	FINANCE AUTHORITY OF MAINE						
PROGRAM	Linked Investment Program for Agriculture	Economic Recovery Loan Program	Maine Seed Capital Investment Tax Credit	Linked Investment Program for Commercial Enterprises	Maine Economic Development Venture Capital Revolving Investment Program	Regional Economic Development Revolving Loan Program	Commercial Loan Insurance Program
PROGRAM DESCRIPTION	This program helps reduce borrower interest rate expenses on agricultural operating loans. Loans are approved and made by lenders according to their own policies. The Maine State Treasurer makes a compensating deposit, not to exceed \$4 million annually, with the originating lender to provide interest rate saving as to the businesses on underlying loans.	This program offers financing to manufacturing, industrial, recreational or natural resource enterprises, located in the State and providing significant public benefit in relation to the amount of the loan, as determined by the authority. Loan proceeds may be used for any appropriate commercial purpose, as determined by the authority, including working capital and bridge loans pending other financing.	This program is designed to encourage equity and near equity investments in young business ventures, directly and through private venture capital funds. FAME may authorize State income tax credits to investors for up to 60% of the cash equity they provide to eligible Maine businesses. Investments may be used for fixed assets, research or working capital.	This program is to help reduce borrower interest rate expenses. Loans will be approved and made by lenders according to their own policies. The Maine State Treasurer will make a compensating deposit, not to exceed \$4 million annually, with the originating lender to provide interest rate saving as to the businesses on underlying loans. Applies to non-agricultural for-profit businesses located in Maine.	This program is designed to allow the State to invest as an equal partner with others in eligible private venture capital funds to support emerging and early-growth businesses in Maine. It is intended to utilize experienced professional fund managers to increase the probability of successful investments and the success of recipient companies.	This fund provides loan assistance to businesses trying to create or retain jobs.	The Loan Insurance Program insures a portion of a loan made by a financial institution. The program is designed to help businesses in Maine access commercial credit, and is available for any prudent business activity.
PRIMARY SERVICES							
Technical Assistance							
Workforce Training							
Business Assistance							
Equity					X		
Loans	X	X		X			X
Grants						X	
Taxes			X				
Promotion							
TOTAL FUNDING 2006	\$3,975,000	\$1,401,637	\$946,460	\$907,309	\$362,000	\$309,000	\$233,206
State	X	X	X	X	X	X	X
Federal							
Private							

LEAD AGENCY	DEPT. OF ECONOMIC AND COMMUNITY DEVELOPMENT U.S. DEPARTMENT OF LABOR	DEPT. OF ECONOMIC AND COMMUNITY DEVELOPMENT MAINE DEPARTMENT OF LABOR	SMALL BUSINESS ADMINISTRATION DEPT. OF ECONOMIC AND COMMUNITY DEVELOPMENT	RURAL DEVELOPMENT AUTHORITY		MAINE COMMUNITY COLLEGE SYSTEM	DEPARTMENT OF DEFENSE	CENTER FOR LAW AND INNOVATION - UNIVERSITY OF MAINE LAW SCHOOL
PROGRAM	Maine Manufacturing Extension Partnership	Governor's Training Initiative	Small Business Development Centers	Commercial Facilities Development Program	Speculative Buildings Program	Maine Quality Centers	Maine Procurement Technical Assistance Center	Maine Patent Program
PROGRAM DESCRIPTION	<p>The Maine MEP is a not for profit organization with a culture of innovation that leverages MEP resources in the application of new ideas to clients, products and processes. The Maine MEP is able to leverage a vast array of public and private resources and in turn makes these resources and services available to every manufacturing enterprise in the state. The Maine MEP is a part of a nationwide network of technical, manufacturing and business specialist linked together by the US. Department of Commerce and the National Institute of Standards and Technology. The program is a resource for manufacturers to transform from a traditional to world-class organization. The program provides affordable, innovative solutions to the problems encountered by today's manufacturing enterprises.</p>	<p>The Governor's Training Initiative program develops and coordinates training for firms intending to expand or locate in Maine, reorganize a workplace to remain competitive, or upgrade worker skills. Eligible businesses may receive reimbursements for on-the-job training, competitive retooling, assessment, job-task analysis, workplace safety and literacy, specialized recruitment, high-performance skills, or customized technical training.</p>	<p>The Maine Small Business Development Centers' mission is to engage itself and others in development activities that contribute to the improvement of the economic climate for and the success of micro, small and technology-based businesses in the State of Maine. The Maine SBDC's focus is to assist in the creation, growth and the maintenance of viable micro, small and technology-based businesses and the jobs these businesses provide.</p>	<p>The Commercial Facilities Development Program provides financial resources to assist in the development of new commercial facilities and the acquisition and redevelopment of nonproductive commercial facilities for subsequent return to productive use through sale or lease. Under this program, the Maine Rural Development Authority can serve as lender, principal developer, partner or investor in the acquisition of property and redevelopment of existing commercial properties. Investments for the program are available up to \$500,000.</p>	<p>The Speculative Buildings Program provides communities and their local development corporations with financial assistance in the form of loans for the construction and associated costs of speculative commercial and industrial buildings. Loans for the SB program are available up to \$500,000.</p>	<p>Through its Community College System, Maine offers free training and education to qualified new and expanding businesses. Under the Maine Quality Centers program, businesses – or consortia of small businesses – creating a minimum of eight new full-time jobs are eligible for customized recruitment and guaranteed fast-track training designed to employer specifications.</p>	<p>The Maine PTAC is part of a nationwide network of Procurement Technical Assistance Centers, or PTAC's, that helps Maine small businesses obtain government contracts with the Department of Defense, other federal agencies, state and local governments and federal prime contractors.</p>	<p>Helping Maine inventors and small businesses understand how to identify and protect their intellectual property. A resource for information and education on the patent process and other means of intellectual property protection. Inform what needs to be done to obtain and maintain legal rights in ideas, if possible, and to provide assistance with the patent process to those who qualify.</p>
PRIMARY SERVICES								
Technical Assistance	X						X	X
Workforce Training		X				X		
Business Assistance			X					
Equity								
Loans				X	X			
Grants								
Taxes								
Promotion								
TOTAL FUNDING 2006	\$1,531,244	\$1,817,095	\$2,235,448	\$2,000,000	\$0	\$776,826	\$738,083	\$300,000
State	X	X	X	X	X	X	X	X
Federal	X		X				X	
Private	X		X					

LEAD AGENCY	DEPARTMENT OF AGRICULTURE				DEPARTMENT OF AGRICULTURE FAME	DEPARTMENT OF AGRICULTURE FAME
PROGRAM	Maine Farms for the Future Grants	Agricultural Development Grant Program	Agricultural Marketing Loan Fund	Potato Marketing Improvement Fund		
PROGRAM DESCRIPTION	<p>This program provides grants of technical assistance to farmers developing business plans, and funds to help implement those plans. Eligibility is limited to farmers who own at least 5 acres of land in active agricultural production.</p>	<p>The Agricultural Development Grants assist farmers in assessing market potential of new ideas, increasing market promotion of existing businesses, or improve the adoption of new technology on the farm.</p>	<p>This loan program offers a loan for either 75% or 90% of the total cost of a project for capital improvements for the business. At a 5% interest rate, this program can help save money for agricultural enterprises making improvements.</p>	<p>This fund provides financing to potato growers and packers to construct modern storages, modernize existing storages, and purchase packing lines as part of the industry's plan to improve the quality and marketing of Maine's potatoes.</p>		
PRIMARY SERVICES						
Technical Assistance	X					
Workforce Training						
Business Assistance						
Equity						
Loans				X	X	
Grants	X	X				
Taxes						
Promotion						
TOTAL FUNDING 2006	\$494,431	\$215,259	\$812,263	NA		
State	X	X	X	X		
Federal	X					
Private						

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